Internal Audit in decision making

- **Decision making** selecting a course of action amongst various alternate possibilities Bounded rationality i.e. Decision making limited by available information, time & the mind's information processing ability
- Steps Identify decision to be made –gather information –identify alternatives –weigh evidence – choose from alternatives – take action – review action –
- Distorted perception Illogical interpretation Inaccurate judgement –Illusory co-relation - Analysis paralysis – state of over analysing & over thinking - Information Overload -
- How a decision is made -Pros & Cons Cost benefit Prioritization Eliminating alternatives – Expert advice – Laying down criteria -Participative decision making – Opportunity cost -

- Optimal decision or decision good enough -
- Establish objectives Classify objectives in order of importance develop alternate actions – evaluate alternates against objectives – arrive at a tentative decision i.e. Alternative to achieve the objective – evaluate the tentative decision for more possible consequences – take decisive action – take additional actions to prevent adverse consequences from that action –
- Decision making bias Premature termination in search of evidence by accepting 1st alternative that looks like working – Unwillingness to change existing thought patterns - Wishful thinking – Recent bias - Repetition Bias - Peer pressure – Group Think -Under estimating uncertainty & controls - Tendency to reject a person's statement due to personal bias - Decisions based on initial information that shape views on subsequent information

- 3 lines of defense theory –
- IA as a conscience keeper –
- 5 rows principle –
- Cognitive Biases –
- Peeling the onions –
- Will versus Skill quadrant
- VUCA world volatility, uncertainity, complexity, ambiguity

- Visionary pragmatist to Collaborative strategist -
- Part of current economic turmoil due to poor risk management –
- Corporate Cop to useful business partner in decision making – From Assurance – Governance, Risks & Controls to Insights – Catalyst, Analyse & Assess with Objectivity – Integrity, Accountability & Independence.
- Beyond traditional controls & process oriented work to partner senior management on strategic risk – identify early & effective risk response as an opportunity to gain competitive advantage –

- Traditional role Governance, Risk management & Controls – Effectiveness & Efficiency of operations – Safeguarding assets – Reliability of management & financial reporting – Regulatory compliance –
- Strategy where are we going
 Plan what are we doing to go there
 Role how can I contribute
 Reward what is in it for me

- Risk naive controls missing or incomplete
- Risk aware controls in place but not linked to risks
- Risk defined majority of risks identified & assessed regularly – regular risk review responses in place to manage most risks
- Risk managed / enabled all risks identified & assessed – regular risk reviews in place to manage risks

- Communicate relevant information & latest developments for informed decision making – effect change by convincing management that action is necessary, appropriate & urgently required – IA as best read, connected & informed group in the organization -
- Inquisitive, associative thinker & learner grappling material issues to generate fresh insights challenging management to think differently
- Test resilience to withstand risk events & assess agility to adapt to dynamic business environments

- Aggregate & synthesize knowledge & information in myriad people, systems & resources- connect disintegrated information points by a multi faceted approach to problem solving by operating nimbly within resource constraints –
- Manage risk that interrupts fulfilment of objectives along business life cycle – Assess process used to choose & execute objectives – Look at information used to decide objectives & strategic planning to achieve objectives – enable strategy execution & evaluation of strategic success

- Strategy review as a good preventive control -
- Need of special skills to understand business strategically & speak from that context –
- Most audit plans still focus on operational compliance & IT risks & only few focus on business strategy –
- Give inputs to manage volatility risk research, develop & share industry best practises in the organization – be the organization knowledge centre -
- Structured & standardized reporting to deliver deeper insights, align business focus on right business risks enabling informed decision making –

- Vet existence of formal compliance process across functions - document strategic objectives & underlying assumptions – review approval process, measure & communicate strategic objectives - organization readiness.
- Board faces on going stakeholder pressure to mitigate risks & drive business performance – keep pace with increasing business risks – understand organizational objectives, risk management priorities, regulatory environment & diverse needs of critical stakeholders

- Provide objective assurance that major business risks are managed appropriately & risk management & internal control framework operates effectively
- Facilitator Expertise in considering risks & understanding connections between risk & governance
- Develop a common language, framework & understanding of risks -Act as a central point for co-ordinating, monitoring & risk reporting – support management to identify best ways to mitigate risks –
- Understand governance requirements -Project management, analytical & facilitating skills add value by taking a healthy, balanced view of risks rather than extreme risk taking or avoiding behaviour

- Commitment to on going learning & capability development with deep understanding of organizational needs
- Catalyst for improving governance, risk management & internal controls by providing insights & recommendations based on analysis & assessment of data & business practices - objective source of independent advice with commitment to integrity & accountability –
- Enable decisions based on accurate & timely concrete information

- Risk appetite level of risk an organization is willing to accept
- Risk management process to identify, analyse, respond & gather information & monitor strategic risks that actually or potentially impact ability to achieve the mission & objectives -
- Risk management framework Totality of structures, methodology, procedure & definitions chosen to implement the risk management process
- Risk management process processes to identify, manage, assess & control potential events or situations to provide reasonable assurance on achievement of objectives
- Risk maturity event to which a robust risk management approach has been adopted & applied as planned by management to identify, assess & decide responses & report on threats, opportunities affecting achievement of objectives
- Risk responses means elected to manage individual risks

- Wealth of knowledge makes IA best equipped & a training ground for managerial posts – eliminate wastes, simplify tasks – provide information to improve risk management & controls & bridge information asymmetry – identify strengths & weaknesses to critically analyse productive & economic processes to allocate scarce resources – match results obtained with strategy as per action plan – identify new threats & opportunities – enable effective board oversight on ERM / fraud & ethics -
- Governance finds ways to prevent abuse of power by administrators –refers to policies, processes & structures used by organizational leadership to direct activities, achieve objectives & protect interests of diverse stakeholders in a manner consistent with ethical standards - Pillar of governance alongside Stat audit, Board & management –

- IA reporting Objectivity, Clarity, Accuracy, Brevity, Timeliness –
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- 5 C's Condition (actual issue or problem identified) Criteria (benchmark or guideline) – Cause (why the mistake or error happened) – Consequence (impact) – Corrective action -
- IA evaluated based on quality of information & counsel given to top management –
- Active business player influencing events rather than criticizing, finding errors & mistakes – provide recognition & positive reinforcement for right things being done – role of a respected & knowledgeable advisor who is reasonable, objective & concerned about achieving stated goals –

- Maturity of IA –
- Level 1 Informally providing consulting & risk management advice
- Level 2 Catalyst in framing risk management
- Level 3 Active participation in framing risk management
- Level 4 Participate as part of a formal risk management program
- Level 5 provide independent assurance on risk management
- Level 6 assist & advise a separate risk management function

- Level 1 Facilitate identification & evaluation of key risks
- Level 2 participate in identification of emerging risks
- Level 3 written assurance to manage key risks
- Level 4 coach management to respond to risks
- Level 5 written assurance on correctly identifying & evaluating risk
- Level 6 consulting reports to improve & implement risk management process
- Level 7 written assurance over the risk management process
- Level 8 consolidated risk reporting
- Level 9 participate in setting organization risk appetite
- Level 10 develop policies for the risk management process
- Level 11 implement risk responses on behalf of the management
- Level 12 take decisions on risk responses