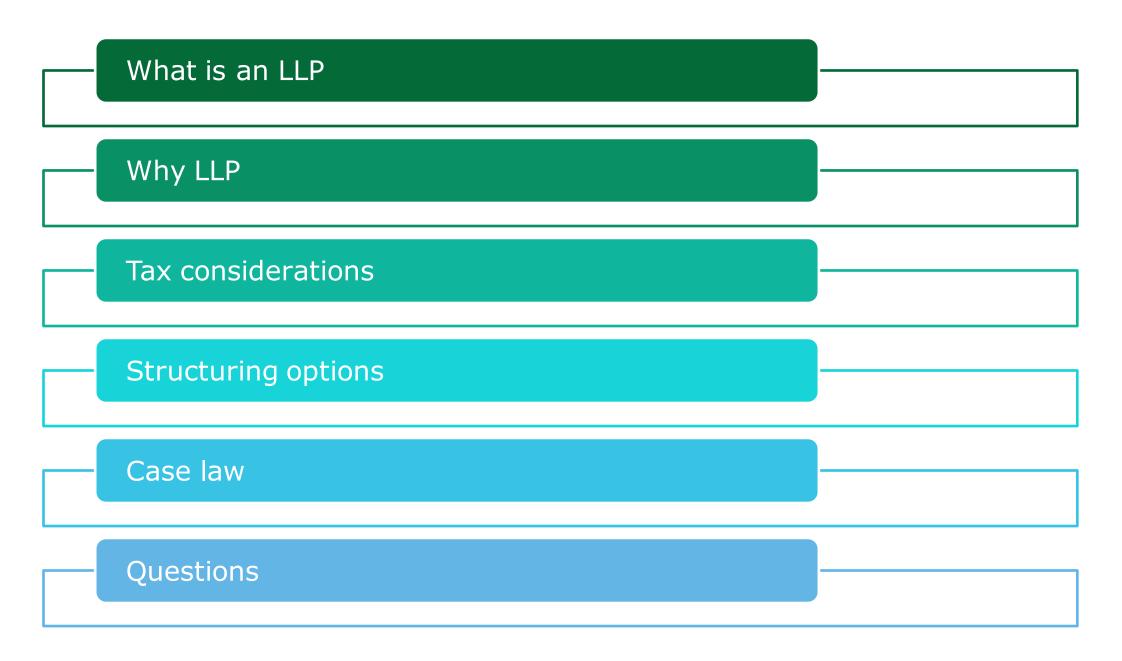


Structuring and mergers using LLPs

High level concepts 02 March, 2019

Contents



What is an LLP

What is an LLP

- Limited Liability Partnership (LLP) means a partnership formed and registered under the Limited Liability Partnership Act, 2008 (LLP Act)
- LLP is constituted through an LLP Agreement
 - The LLP Agreement is a charter of the LLP which denotes its scope of operation and rights and duties of the partners vis-à-vis LLP
- LLP is governed by Designated partners and partners
 - At least 2 designated partners and at least one of them should be a resident in India

Why LLP?

Why look for an alternate form of entity

• Shortcomings of Partnership Firms

- Unlimited liability of the partners
- Maximum 20 partners (10 in banking business)
- > Not found favor when it comes to foreign investments (not under automatic route)
- > No perpetual succession

• Shortcomings of Company

- Dividend Distribution Tax
- Minimum Alternate Tax
- Buy back tax
- > Onerous compliance requirements

Why LLP

• Blend of benefits of Partnership firm and Company

- Limited liability of the partners
- > No limit on maximum partners
- > No Dividend Distribution Tax / Minimum Alternate Tax
- Cost effective to incorporate
- Few administrative compliance
- Perpetual succession

• LLP is aimed to

- Provide a vehicle to SME and professional firms (CS, CA, CWS, Advocates, etc.) to conduct their business / profession efficiently with lesser administrative compliances
- Boost growth of services sector

Tax considerations

Taxation of LLP

Particulars	Implications
Tax status	 LLP to be treated at par with a partnership firm Income liable to tax @ 30% Not liable to DDT Liable to Alternate Minimum Tax ("AMT") on tax profits before considering deductions under Chapter VI-A and under Section 10AA Option of presumptive taxation not available
Deduction for interest & remuneration to partners	 Maximum interest deduction ~ 12% simple interest p.a. Remuneration payable to working partners deductible, subject to limits applicable to partnership firms
Losses	 Change in constitution of <i>firm</i> due to death / retirement of a partner would disentitle the LLP to carry forward & set off proportionate unabsorbed losses (excluding unabsorbed depreciation) Change in constitution of LLP possible in view of separate legal and perpetual existence
Recovery of tax	 LLP liable to pay taxes Where tax cannot be recovered from LLP, all partners jointly & severally liable for payment of tax, subject to certain exceptions
Share of LLP profit	• Exempt
Interest & remuneration from LLP	Taxable as business income
Contribution of assets to LLP	Shall be liable to capital gains tax
Recovery of tax liability of LLP	 Joint & several liability where tax cannot be recovered from the LLP, except where partner proves that non recovery of tax cannot be attributed to his gross neglect, misfeasance or breach of duty on his part

Tax implications on conversion of company to LLP

Conversion of small private company / unlisted public company to be tax neutral subject to satisfaction of certain conditions

- Conditions at the time of conversion
 - Sales, turnover or gross receipts of business in any of the 3 preceding years not to exceed Rs. 6 million
 - All assets and liabilities to continue
 - All the shareholders to become partners
 - Capital contribution and profit sharing ratio to be in the same proportion as their shareholding in the company
 - No other consideration except by way of share of profit and capital contribution in the LLP
 - Total value of assets as appearing in the books of accounts of company in any of the 3
 preceding years does not exceed Rs. 50 million
- Conditions having future implications
 - Aggregate profit sharing ratio of the shareholders to be a minimum of 50% for 5 years
 - No amount to be paid to any partner out of the balance of accumulated profit of the company for a period of 3 years
- Violation of conditions triggers tax for LLP in the year of violation
- Other implications
 - Continuity benefits available:
 - business loss and unabsorbed depreciation
 - cost of acquisition of capital assets
 - amortization of VRS expenditure
 - Depreciation allowance to be apportioned on the basis of actual number of days
 - MAT credit cannot be carried forward

LLP Structuring options

Reorganization provisions in the LLP Act

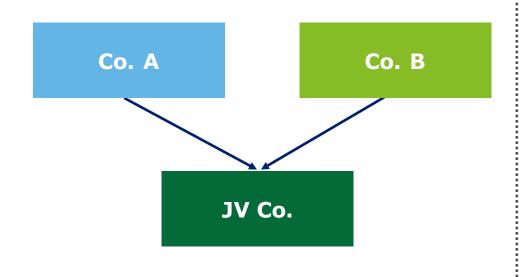
- LLP Act has provisions dealing with the following:
 - Hiving off or separation (demerger) of undertaking, property or liabilities of LLP
 - Compromise, arrangement or reconstruction between LLP and creditors
 - Compromise, arrangement or reconstruction between LLP and its partners
 - Amalgamation of two LLPs
 - Voluntary, involuntary winding up of LLP

The Income tax Act, 1961 contains no specific provisions with respect to the above reorganizations

Option #1: Joint Venture – Company versus LLP

Option #1 – Joint venture – Company versus an LLP

Scenario 1: A Co. and B Co. forming a Scenario 2: A Co. and B Co. forming a JV Co.



Key considerations:

- Cash lock-in
- Cost of upstreaming cash viz. Dividend Distribution Tax, Buy Back Tax
- Minimum Alternate Tax

Key considerations:

Co. A

- No Minimum Alternate Tax
- No DDT, No buy back tax
- Flexibility in upstreaming cash
- Minimal legal and regulatory compliances

LLP

LLP appears to be a more tax efficient form of doing business vis-à-vis a company (subject to analyzing specific facts of each case)

Co. B

Option #1A – Conversion of small private co. / unlisted public co.

Scenario 1: Operating company: Distributes PAT by declaring dividends

Particulars	Company	LLP	No DDT on LLP,
Profit after tax / distributable cash profit	100.00	100.00	effectively resulting in
Less: DDT @ 20.56%	20.56	NA	approx. 20% higher
Distributions to shareholders / partners	79.44	100.00	distributions

Scenario 2: Holding company: Pays MAT on book profits

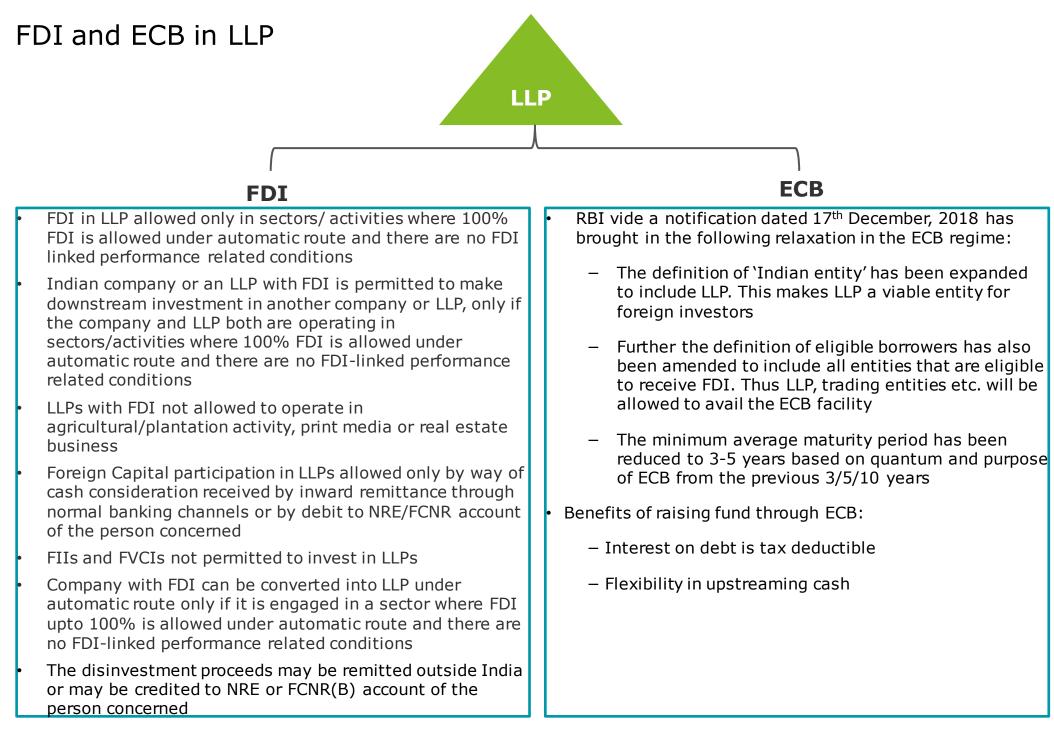
Particulars	Company	LLP	
Taxable profits	Nil Nil	Nil	
Exempt LTCG on sale of listed equity share	100.00	100.00	No MAT on LLP, effectively resulting in
MAT @ 21.55%	21.55	NA	savings of approx 20%

LLP appears to be a more tax efficient form of doing business vis-à-vis a company (subject to analyzing specific facts of each case)

Option #2 – Funding by Foreign Investors

Background

- LLP Act enacted in 2009
- Created substantial anxiety and enthusiasm in the business community due to its advantages over corporate form
- FDI in LLPs approved by the Cabinet Committee on Economic Affairs of the Government of India on 11 May 2011
- FDI policy amended vide Press Note No. 1 (2011 Series) issued by the Department of Industrial Policy & Promotion, Ministry of Commerce & Industry, Government of India
- RBI through the notification issued in March 2017, liberalized FDI regulations relating to LLP
- Recently, RBI vide a notifications dated 17 December, 2018 and 16 January, 2019, liberalized ECB norms which now allows LLPs to borrow funds through ECB



Option #3 – Project Specific SPV

Option #3 – Project Specific SPVs

Facts of the case

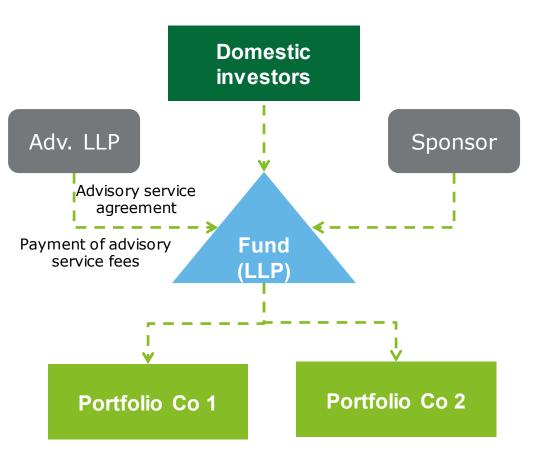
- Co VLF is engaged in real estate development
- It proposes to enter into an agreement with certain individuals who owns land parcels for development of a residential project
- As per the agreement, Co VLF will provide its development expertise and the individuals will contribute the land parcels to the joint venture
- Sale of the developed residential units will be undertaken to independent third parties
- Profits from the sale of residential plots will be shared in the ratio as agreed between the JV partners, viz. Co VLF and the group of individuals
- Post distribution of profits, the partners will exit from the project or may decide to jointly commence a new project
- In case of exit, the joint venture partners desire to have the maximum flexibility in appropriately utilizing / up streaming the funds

Considering the facts of the case, ascertain whether a joint venture company or LLP should be formed for such project specific SPVs?

	Joint Venture Company	LLP	
1.	Any distribution of profits during the operational stage of the project will entail DDT	 No DDT cost. Up streaming of profits is relatively easier 	
2.	Grant of loans / advances to any group companies could trigger deemed dividend provisions	Deemed dividend provisions are not applicable to LLPs	
3.	Stringent requirements under corporate law to be met for any loans / advances to group companies	 Corporate law requirements not applicab to LLPs 	le
4.	At the end of the project, due to the above constraints, funds could get locked in the joint venture company	 LLPs provide greater flexibility to utilize funds 	
5.	Merger, a court approval process, with parent / group company may have to be undertaken to effectively close the company	5. Dissolution and winding of LLPs could be relatively easier	

Option #4 – Fund structuring

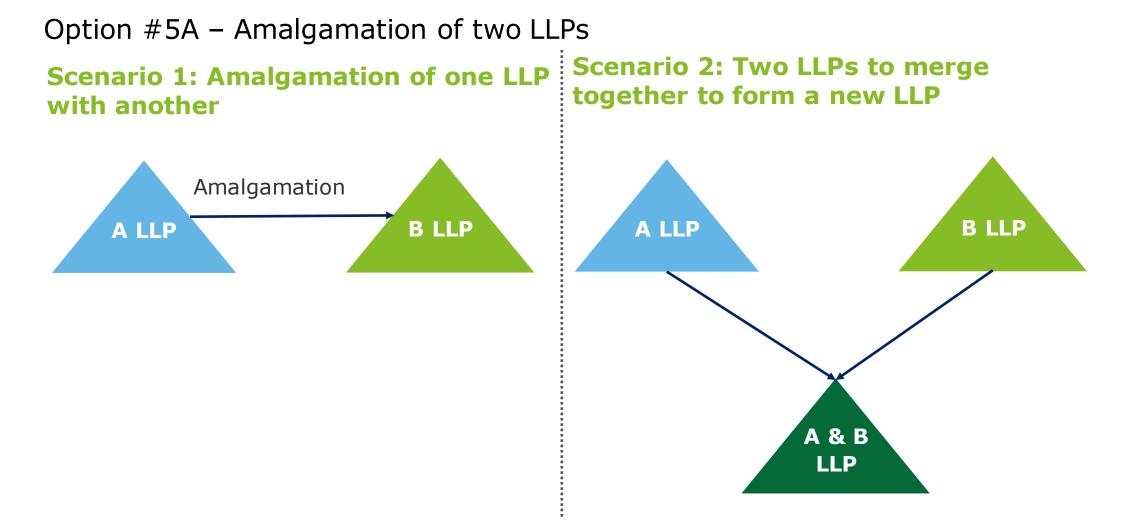
Option #4 – Fund structuring



- Fund would be set up as a LLP
- Sponsors would act as designated partners
 - Other domestic investors in the LLP would act as limited partners
- Fund would enter into advisory service agreement with the Fund Manager (Adv. LLP)
 - Role of the Adv. LLP Identify and advice on various investment opportunities
- Income earned by Fund would be distributed to the investors as per the distribution waterfall
- Fund set up as a LLP can be wound up subject to certain conditions

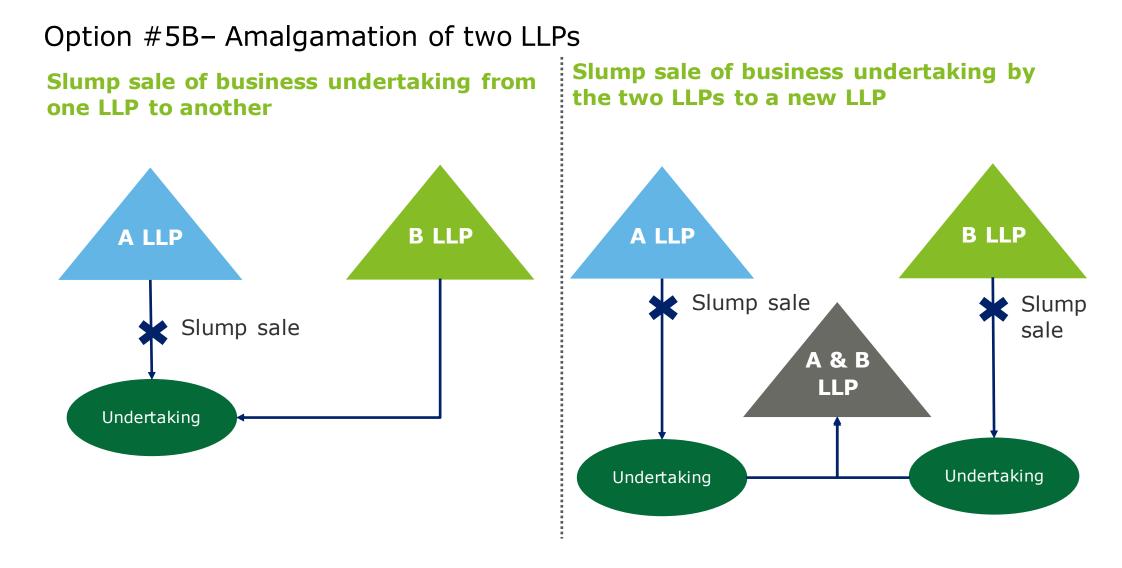
LLPs could be structured as a tax efficient fund pooling vehicle as well as advisor to the fund

Option #5 – Amalgamation of LLP



In absence of any specific provisions in the Income tax Act, 1961, there is no clarity on the tax implications that will arise in the above scenarios

Could the amalgamations be structured in a manner that will achieve the same objectives but with more clarity on the tax implications?

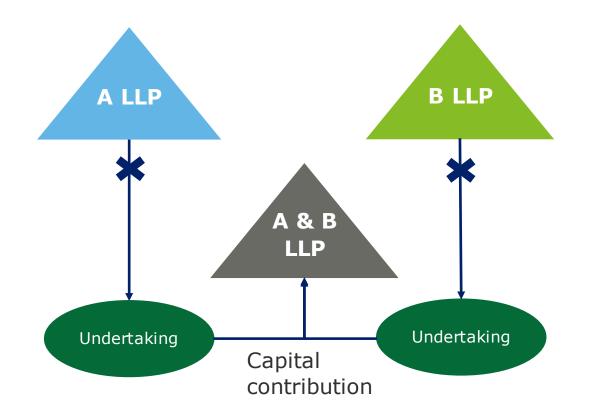


A slump sale at "net worth" (as defined in section 50B) of the undertakings could be explored to achieve the desired objectives in a tax neutral manner

Can GAAR be invoked?

Option #5C– Amalgamation of two LLPs

Contribution of business undertaking as capital contribution in another LLP



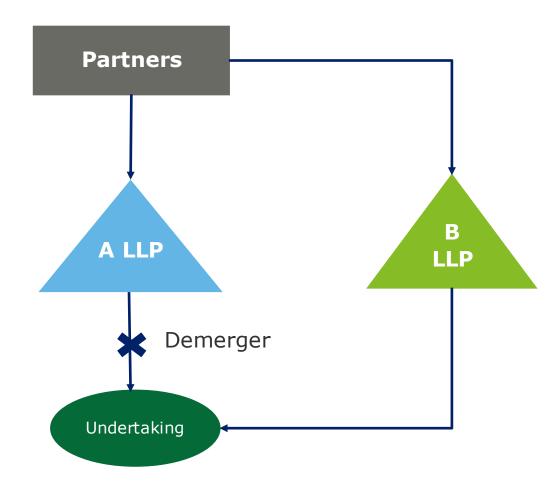
Capital contribution in form of business undertakings could be explored to achieve the desired objectives of consolidation

Can GAAR be invoked?

Option #6 – Demerger

Option #6 – Demerger of LLP

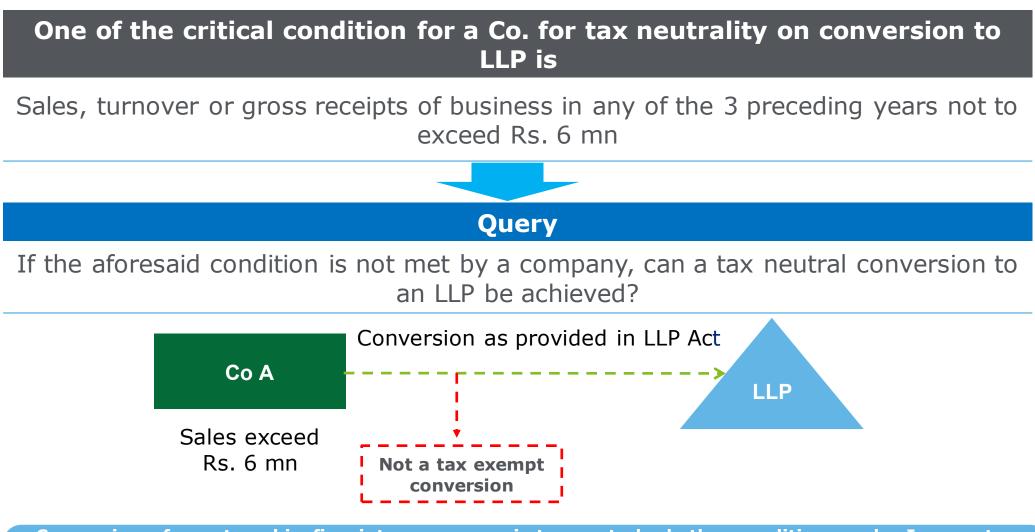
Demerger of business undertaking from one LLP to another



What will be the implications from a tax perspective if the demerger is not as defined in section 2(19AA)?

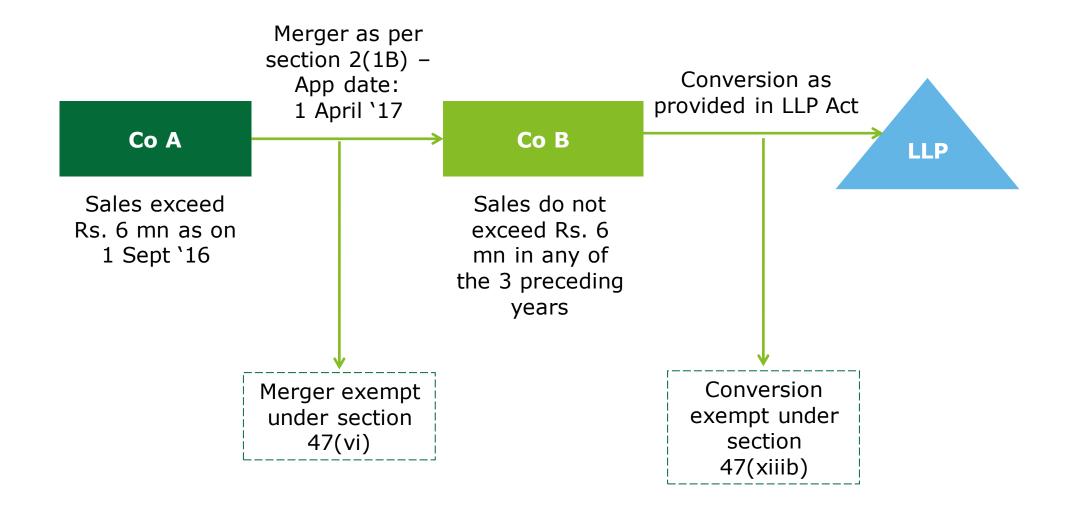
Option #7 Conversion (Sales exceed Rs. 6 mn)

Option #8A – Conversion of small private co. /unlisted public co.



Conversion of a partnership firm into a company is tax neutral whether conditions under Income tax Act, 1961 are satisfied or not – Bombay High Court

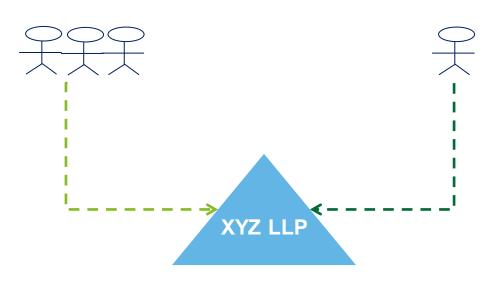
Can same analogy be drawn for conversion of a company into LLP whether conditions prescribed under Income Tax Act, 1961 are complied or not Option #8B – Conversion of small private co. /unlisted public co.



Can the Tax Authorities deny exemption to a genuine merger between two companies followed by a conversion to an LLP?

Can GAAR be invoked?

Option #9 – Exiting LLP



- > Individuals A B C are partners in XYZ LLP
- XYZ LLP is a profit making LLP since its incorporation in 2011
- Individual A now wishes to transfer his partnership rights in XYZ LLP to Individual D
 - Transfer to be in accordance with the LLP agreement
- Tax authorities are likely to contend that Individual A should pay capital gains tax on such transfer of partnership rights

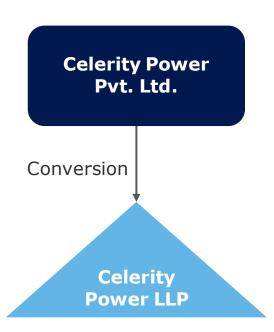
Can Individual A have a tax efficient exit from the LLP?

Option #9 – Exiting LLP

- Individual A could consider ceasing to be a partner in XYZ LLP and withdrawing the following amounts from XYZ LLP:
 - His original capital contribution; and
 - His share in the profits of the LLP
- Withdrawal of the aforesaid amounts from XYZ LLP should not trigger any tax consequences for Individual A or XYZ LLP
- Individual D, the new partner, to contribute an amount equivalent to the amount withdrawn by Individual A to XYZ LLP for a partnership interest equivalent to Individual A's earlier interest
- Capital contribution by Individual D should not trigger any tax consequences for Individual D or XYZ LLP

Recent Case laws

Celerity Power LLP (ITA No. 3637/ Mum/2015)



Ruling

(A) Taxability on conversion of company to LLP

Held that conversion of company to LLP is a taxable transfer on account of the following:

- Transactions covered under section 47 are 'transfers' ~ not chargeable to tax under section 45 subject to fulfillment of conditions
- Relied on AAR ruling in the case of Umicore Finance Luxembourg and distinguished Bombay High Court ruling in the case of Texspin Engg. & Mfg. Works
- Use of the expression 'transfer and vest' in the relevant provision of LLP Act 2008 as compared to the expression 'pass and vest' in Part IX provisions in Companies Act as well as the fact that the ruling in case of Texspin was a case of Part IX conversion

Extract from Texspin Engg. & Mfg. Works (Bom)

" 6. It is, no doubt, true that all properties of the firm vest in the limited company on the firm being treated as a company under Part IX, but that vesting is not consequent or incidental to a transfer. It is a statutory vesting of properties in the company as the firm is treated as a limited company. On vesting of all the properties statutorily in the company, the cloak given to the firm is replaced by a different cloak and the same firm is now treated as a company, after a given date. In the circumstances, there is no transfer of a capital asset as contemplated by section 45(1)." Extract from Umicore Finance Luxembourg (In Re)

12.1. However, the question whether

vesting by operation of law would be transfer has not been decided in that case."

Celerity Power LLP (ITA No. 3637/ Mum/2015)

(B) Full value of consideration

- Full value of consideration on conversion of company to LLP would be the value at which assets and liabilities were vested in the LLP i.e. book value
- Relied on the Supreme Court rulings in the case of Gillanders Arbuthnot and George Henderson for the ratio that 'full value of consideration' does not mean 'market value'

(C) Capital gains computation

 Capital gains machinery provision rendered unworkable as the difference between transfer value and cost price would be Nil

(D) Section 47A(4)

- Section 47A(4) comes into play for withdrawing an exemption earlier availed by the assesse under section 47(xiiib)
 - Based on literal reading of the provision and fortified by referring to Notes on Clauses of Finance Act 2010

(E) Section 170

 Capital gains, if any, arising on conversion to LLP would be taxable in the hands of the successor LLP under section 170 of the Act

(F) Carry forward of business loss and unabsorbed depreciation

- Disallowed by virtue of section 72A(6A) on account of non-compliance with the provisions of section 47(xiiib)
- Disagreed with assesse's contention on the superseding effect of section 58(4) of LLP Act 2008

(G) Allowability of claim of deduction under section 80-IA

• Commissioner (Appeals) order upheld on the basis that section 80-IA applies to an undertaking and the bar under section 80-IA(12 applies only in case of amalgamation or demerger

Questions?

Thank you