#### Micro Small & Medium Enterprises Development Act 2006 (6 Chapters, 32 Sections & 49 Sub-sections)

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## Background Advantage MSME

### Importance

- MSME = Micro, Small & Medium Enterprises
- More popularly known as SMEs or SSIs
- Manufacturing and Service entities with low or medium investment in Plant & Machinery /Equipments of upto 10 crores.
- Number of MSMEs in India are about 3.5 crores. They are the second biggest employers after Agri. – 6.9 Cr
- They contribute 40% to GDP and 30% to exports

#### But

Biggest hitch for MSME today is longer Credit Periods and hurdles in getting bank finance.

#### MSMED Act 2006 Vs. SSI Act 1993

- MSMED Act 2006, came into existence mainly to address the liquidity problems of SMEs and to facilitate their *Promotion, Development* and enhancing the *Competitiveness*.
- Small Scale and Ancillary Industrial Undertakings (SSI) Act, 1993 was *abolished* after introduction of MSMED Act 2006.
- SSI act 1993 had many loopholes 120 days of credit period, Unclear definition of SSI, legal remedies, etc.

## **Definition of MSME Unit**

Entity	Micro	Small	Medium	Large
Manufacturing	Investment* in Plant and Machinery			
	< <b>25 lk</b> s	25 lks to 5 cr	5 cr to 10 cr	> 10 cr
Service	Investment* in Equipments			
	< 10 lks	10 lks to 2 cr	2 cr to 5 cr	> 5 cr

Gross Value of investments in P&M and Equipments.
Cost of pollution control, R&D, industrial safety devices excluded.

## Registration

- The form of Entrepreneurs' Memorandum is in two parts.
- New Units shall file EM Part-1, once enterprises start production file Part-II.
- Existing units should fill up only part 2 of the memorandum.
- To be filed at the DIC under whose jurisdiction the enterprise is proposed to be located.

## Compliance

- In case of any change in the information, inform the details within three month to DIC.
- The enterprise has to file the EM Part-II again, in case, the status of the enterprise changes from micro to small or small to medium or vice versa.



## Overriding Provisions

#### Liability of Buyer to make Payment (Sec 15)

Where any supplier supplies any goods or renders any services to any buyer, the buyer shall make payment therefore on or before the date agreed upon between him and the supplier in writing or, where there is no agreement in this behalf, before the *appointed day*; In no case the period agreed upon between the supplier and the buyer in writing shall exceed <u>forty-five days</u> from the *day of acceptance* or the *day of deemed acceptance*.

### Imp Definitions:

- *Appointed Day*: the day following immediately after the expiry of the period of fifteen days from the day of acceptance or the day of deemed acceptance
- **Day of Acceptance:** the day of the actual delivery of goods services. Where any objection is made in writing by the buyer regarding acceptance of goods or services within fifteen days day on which such objection is removed by the supplier
- **Day of Deemed Acceptance:** Where no objection is made in writing, the day of the actual delivery of goods/services;

# Definition and Credit period

SN	Scenario	Deciding date	Payable within (days)	Credit Period
	•	Day of delivery (deemed accepance)	15 of delivery	15
	No agreement, but Query	Day of acceptance (15 days from	15+15 days i.e. 30 days from delivery	30
	Agreement, but no Query		45 days of delivery	45
_	Agreement & Query	Max 45 Days from deemed acceptance (15 days from delivery)	15 days+ 45 days	60

#### Payment of Interest (Sec 16)

Where any buyer fails to make payment of the amount to the supplier, as required under section 15, the buyer shall, notwithstanding anything contained in any agreement between the buyer and the supplier or in any law for the time being in force, be liable to pay compound interest with monthly rests to the supplier on that amount from the appointed day or, as the case may be, from the date immediately following the date agreed upon, at 3 times of the bank rate notified by the RBI. (8.75% X 3 = 26.25%)

#### Provisions conti....

#### **Recovery of Interest (Sec 17)**

For any goods supplied or services rendered by the supplier, the buyer shall be liable to <u>pay the amount</u> <u>with interest</u> thereon as provided under section 16.

#### **MSE Facilitation Council (Sec 18)**

Any party to a dispute may, with regard to any amount due under section 17, make a reference to the Micro and Small Enterprises Facilitation Council.

### Sec 18 conti....

- The Council shall conduct <u>conciliation</u>, and the provisions of sections 65 to 81 of the Arbitration and Conciliation Act, 1996 shall apply to such a dispute.
- Where the conciliation fails, Council shall take up the dispute for <u>arbitration</u> and the provisions of the Arbitration and Conciliation Act, 1996, shall then apply to the dispute
- Every reference made under this section shall be decided within a period of <u>ninety days</u>
- Mah: Nagpur/ Amravati/ Pune/ Nashik/ Thane

#### **Application for Setting aside Award (Sec 19)**

- No application for setting aside award made by the Council shall be entertained by any court unless the appellant (not being a supplier) has deposited with it seventy-five per cent of the amount.
- Provided that pending disposal of the application to set aside the award, the court shall order that such percentage of the amount deposited shall be paid to the supplier, as it considers reasonable

**Interest not Deductible (Sec 23):** Notwithstanding anything contained in the Income-tax Act, 1961, the amount of interest payable or paid by any buyer, under or in accordance with the provisions of this Act, shall not, for the purposes of computation of income under the Incometax Act, 1961, be allowed as deduction.

**Overriding Effect (Sec 24)** The provisions of sections 15 to 23 shall have effect notwithstanding anything inconsistent therewith contained in any other law for the time being in force.

#### Penalties (Sec 27)

- 1) Whoever contravenes any of the provisions of Sec 8 (Registration) or Sec 26 (Officer/Info) shall be punishable
- (a) in the case of the first conviction up to Rs. 1000 &(b) in the case of any second or subsequent conviction, up to Rs. 10000.
- 2) Where a buyer contravenes the provisions of section
   22, he shall be punishable with a fine which shall not
   <u>be less than</u> rupees ten thousand.

## Judicial Pronouncement

- M/S. Eden Exports Company & other vs Union Of India on 20 August, 2010
- Constitutional validity of Sec 15-19 challenged in Madras High court – Dismissed
- HC: The fixing of time limit is to save the Micro and Small Enterprises from going out of existence due to wanton delay in payments by the buyers. To that extent, right to enter into contract can be curtailed. Such curtailment cannot be said to be either arbitrary or unconstitutional.



## **AS AN AUDITOR**

**Reporting in FS (Sec 22)**: Any buyer required to get his accounts audited under any law for the time being in force, such buyer shall furnish the 5 point info in his annual statement of accounts,

SN	PARTICULATS	Principle Amt. RS.	Interest Amt. Rs.
1	Interest & Principle paid beyond due date	800000	100000
2	Interest & Principle o/s	1600000	150000
3	Interest due for principle paid beyond due date	-	80000
4	Balance Interest accrued for principle unpaid	-	70000
5	Status of Interest up to reporting date	-	40000

### Clause 17A of 3CD

- Auditor should seek info regarding status of the Entp i.e. whether the same is covered under the MSMED Act, 2006.
- Where the info is available and has been disclosed the same should be reported as such in Form No. 3CD. Where the info is not available the auditor should also mention the same in the 3CD.
- Obtain a full list of suppliers. Review the list so obtained.
- Where auditee has neither provided for nor paid any interest payable under the MSME Act, no amount is inadmissible under section 23 of MSME Act. In such a case 'Nil' can be reported against clause 17A.

## Its Interest – TDS??

- 40(a)(ia) any interest shall not be deducted in computing the income chargeable under the head 'Profits and gains of business or profession', if tax is not deducted at source (r.w -194A)
- Bombay High Court, in the case of CIT Vs Vidyut Corporation [2010] The interest payable by the purchaser for delay in payment of purchase consideration of goods, will partake the nature and character of purchase consideration in the hands of the purchaser.



### •LOOPHOLES

## Need of Amendment

- To claim the status of SME and to claim the payment within 45 days the unit is required to send a copy of MSME memorandum to the buyer, So that he classifies the unit as MSME and pays him within 45 days.
- This is used as a tool by the buyer in claiming that they haven't received any such memorandum hence no classification is done no interest payable.
- Instead of this formality the SME data should be made available online, so that once registered under the act, unit get the status of SME, buyer classifies him as SME and SME gets paid within 45 days or for delayed payment get paid with interest

## **Corporate Thinking**

<u>Corporate Buyers have two lines of thinking towards</u> <u>payments to MSME</u>

- Considering the importance of MSMEs for the overall economy paying within 45 days is part of Corporate Social Responsibility (CSR). Renegotiate the terms with MSMEs and pay them within 45 days
- Provide the interest, build the provision for 3 years and write it off at the end of 3<sup>rd</sup> year stating it as unclaimed and non payable – this treatment amounts to noncompliance of section 17.

## Legal Openion

A listed company has an accumulated provision of Rs. 65 laks towards interest payable to SMEs in its books of account Legal opinion sought on whether the company can write back the same by obtaining a no due undertaking from the supplier

Supreme court advocate opined -

- Such undertaking may run contrary provisions of Sec
   and could be held void in law.
- 2. As the audited financials already state the payables the said undertaking would prove to be false.
- 3. All provisions are mandatory and aimed at fortifying the SMEs in their transactions with large entities.
- 4. Writeback or adjustment is not advisable

### As a consultant

Friend Philosopher Guide



Help the SME to

- Make them understand the importance of registration
- Make them understand his rights and duties
- Strengthen their liquidity position

## Facts

- Low awareness; Majority SMEs don't know that there exists such an act; Many know the act but are not registered; Many are registered but don't know their rights; Many know the rights but they do not claim them; Many claim their rights but the buyer neither makes the payment on time nor he pays any interest;
- Credit rating agency CRISIL in a study says 'if all the SMEs are paid within the limits prescribed under this act then there profitability shall go up by 15%.

# As part of CSR

- Free health checkup of SMEs?
- Free Registration drives?
- Free consultancy melas?
- Free training programs for SMEs?



• Think out of the box = Connect with the Society?

