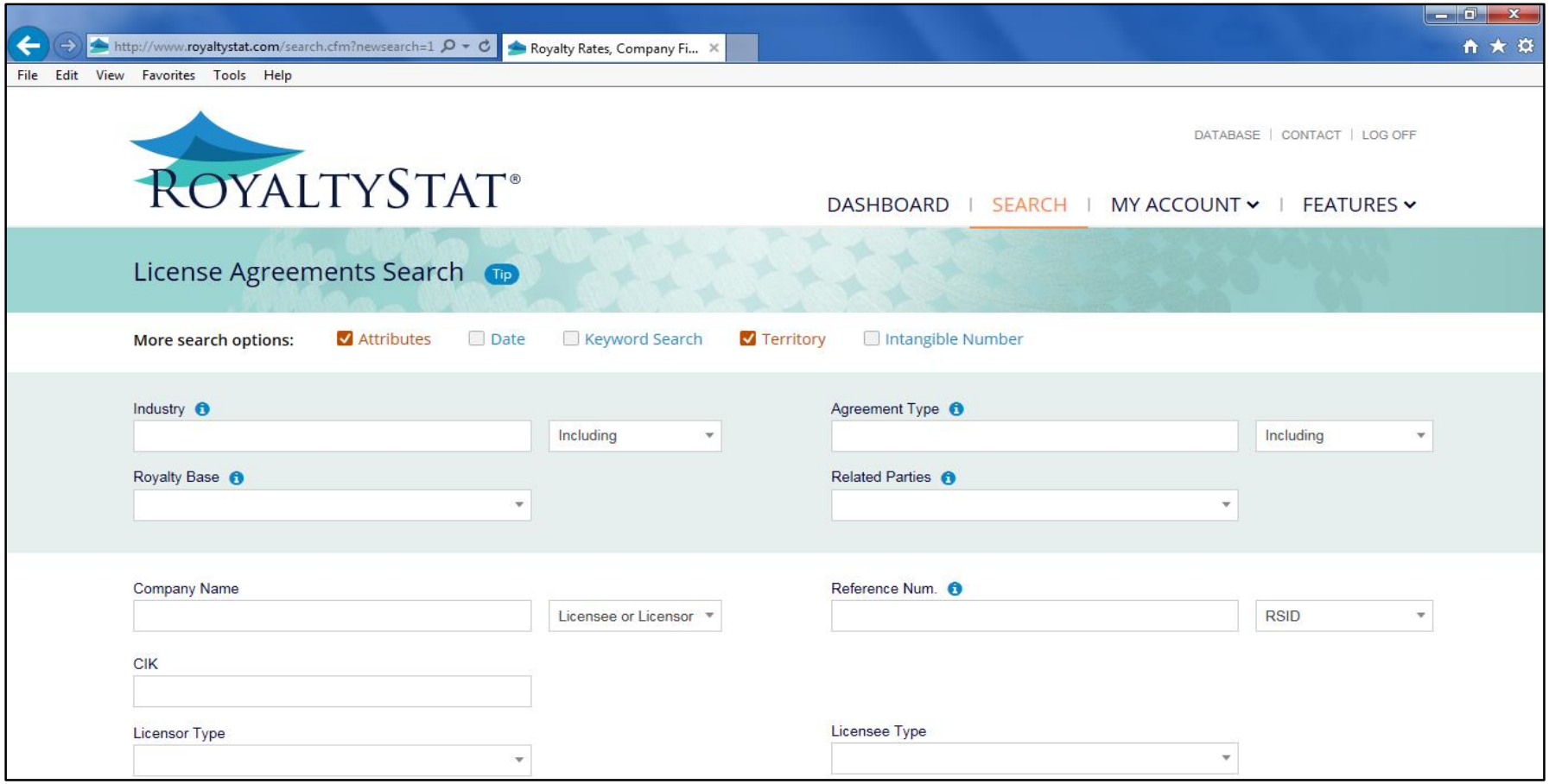
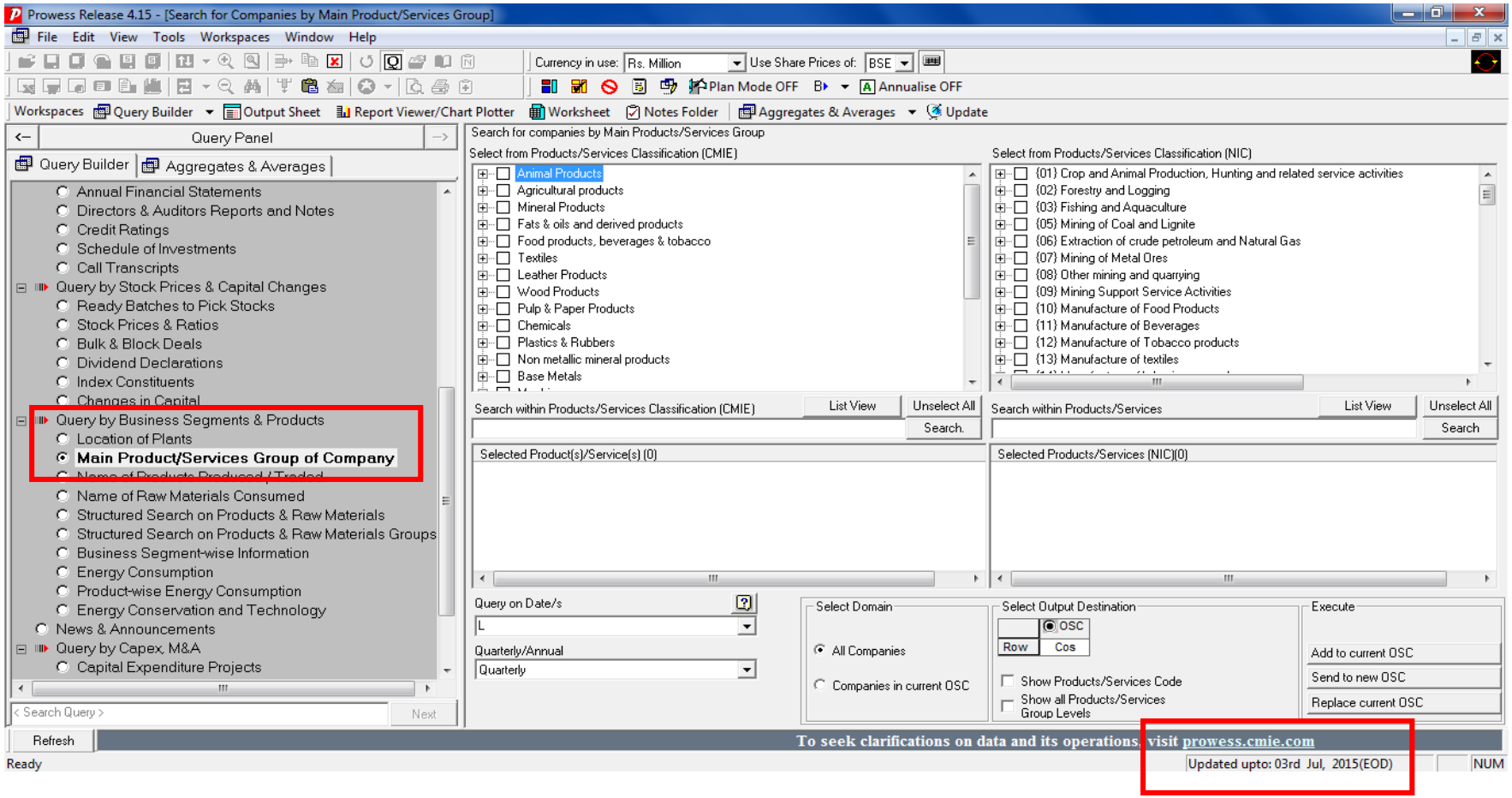
Steps to be carried out in RoyaltyStat

We can choose from the various search options available to populate a list of potential comparable agreements. Once the relevant search options are selected, a list of potential comparable agreements will get generated. This list will have a basic description of the agreements. If required copy of the agreements can be downloaded for further analysis.

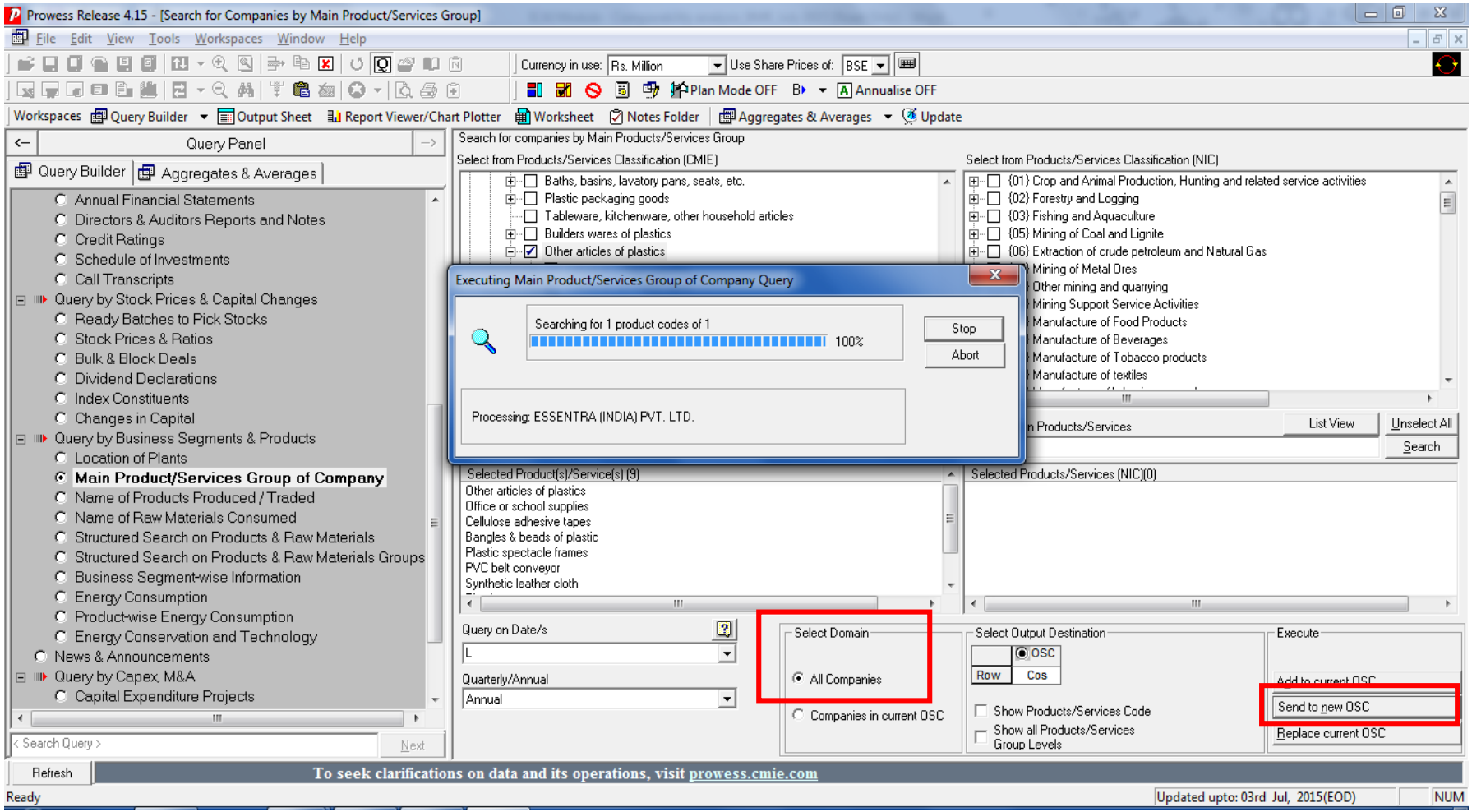


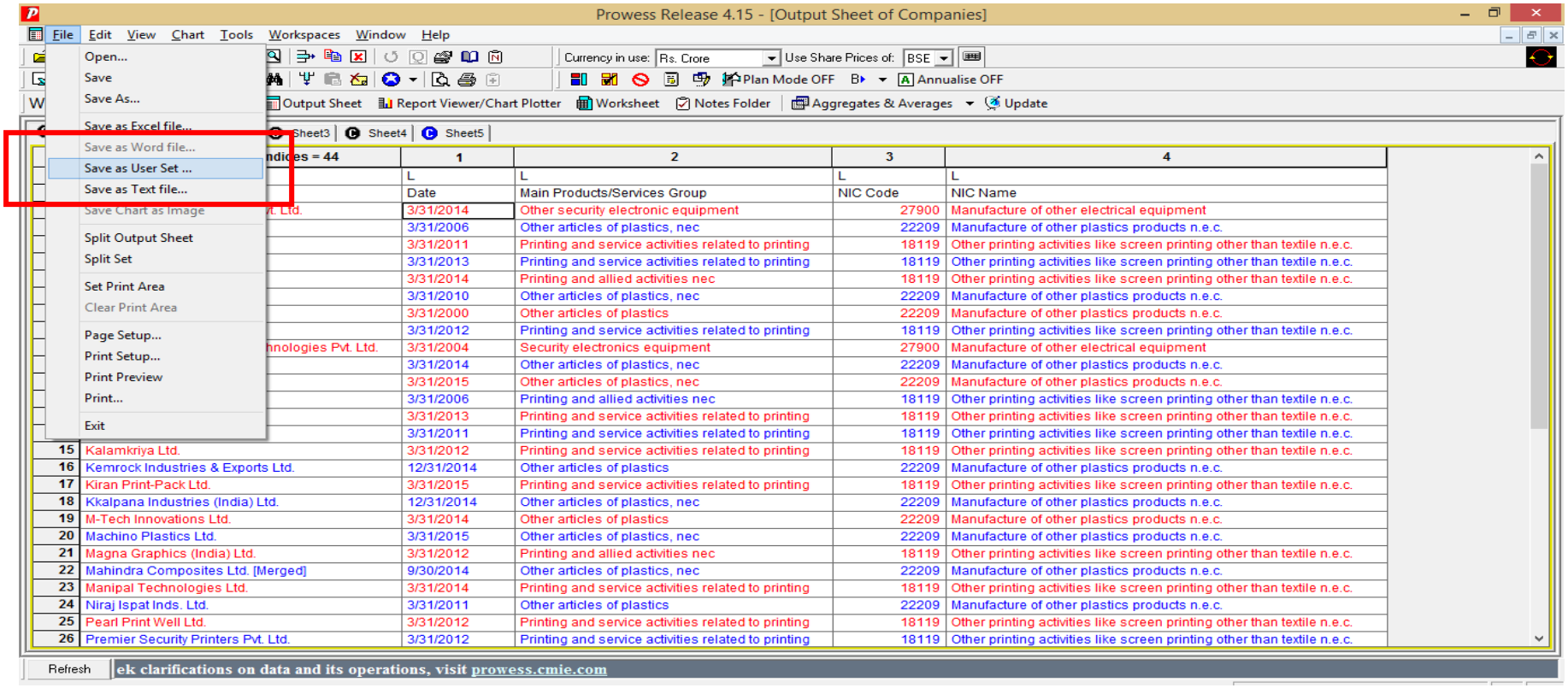
Steps to be carried out in Prowess database

Step 1: Based on an analysis of the international transactions, certain keywords closest to the activities of the international transaction are selected. Accordingly, a search for broadly comparable companies can be conducted using the Query by Products section of Prowess and NIC codes, and under the following heads:

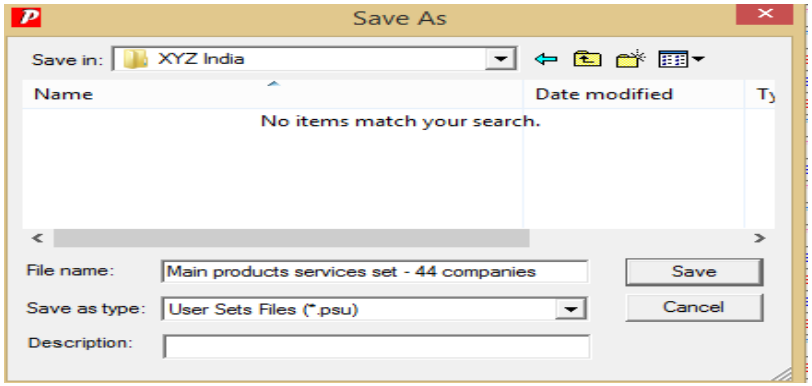


Once the keywords are selected, the companies selected under the search criteria should be saved so that they can be retrieved at a later time as required. In order to do this, companies selected under the keywords must first be transferred to an output sheet as shown below:

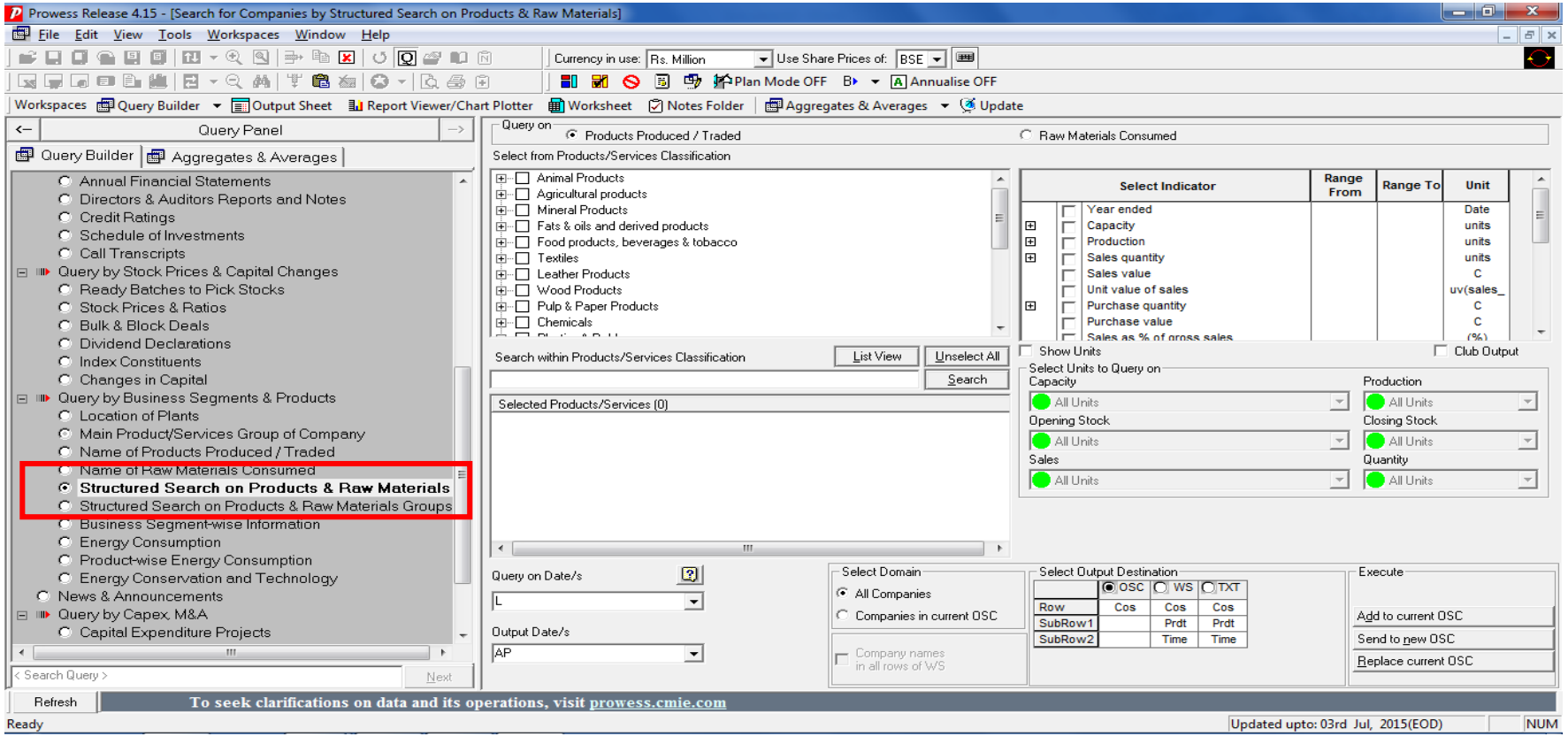




		1	2	3	4
		L	L	L	L
		Date	Main Products/Services Group	NIC Code	NIC Name
		3/31/2014	Other security electronic equipment	27900	Manufacture of other electrical equipment
		3/31/2006	Other articles of plastics, nec	22209	Manufacture of other plastics products n.e.c.
		3/31/2011	Printing and service activities related to printing	18119	Other printing activities like screen printing other than textile n.e.c.
		3/31/2013	Printing and service activities related to printing	18119	Other printing activities like screen printing other than textile n.e.c.
		3/31/2014	Printing and allied activities nec	18119	Other printing activities like screen printing other than textile n.e.c.
		3/31/2010	Other articles of plastics, nec	22209	Manufacture of other plastics products n.e.c.
		3/31/2000	Other articles of plastics	22209	Manufacture of other plastics products n.e.c.
		3/31/2012	Printing and service activities related to printing	18119	Other printing activities like screen printing other than textile n.e.c.
		3/31/2004	Security electronics equipment	27900	Manufacture of other electrical equipment
		3/31/2014	Other articles of plastics, nec	22209	Manufacture of other plastics products n.e.c.
		3/31/2015	Other articles of plastics, nec	22209	Manufacture of other plastics products n.e.c.
		3/31/2006	Printing and allied activities nec	18119	Other printing activities like screen printing other than textile n.e.c.
		3/31/2013	Printing and service activities related to printing	18119	Other printing activities like screen printing other than textile n.e.c.
		3/31/2011	Printing and service activities related to printing	18119	Other printing activities like screen printing other than textile n.e.c.
15	Kalamkriya Ltd.	3/31/2012	Printing and service activities related to printing	18119	Other printing activities like screen printing other than textile n.e.c.
16	Kemrock Industries & Exports Ltd.	12/31/2014	Other articles of plastics	22209	Manufacture of other plastics products n.e.c.
17	Kiran Print-Pack Ltd.	3/31/2015	Printing and service activities related to printing	18119	Other printing activities like screen printing other than textile n.e.c.
18	Kkalpana Industries (India) Ltd.	12/31/2014	Other articles of plastics, nec	22209	Manufacture of other plastics products n.e.c.
19	M-Tech Innovations Ltd.	3/31/2014	Other articles of plastics	22209	Manufacture of other plastics products n.e.c.
20	Machino Plastics Ltd.	3/31/2015	Other articles of plastics, nec	22209	Manufacture of other plastics products n.e.c.
21	Magna Graphics (India) Ltd.	3/31/2012	Printing and allied activities nec	18119	Other printing activities like screen printing other than textile n.e.c.
22	Mahindra Composites Ltd. [Merged]	9/30/2014	Other articles of plastics, nec	22209	Manufacture of other plastics products n.e.c.
23	Manipal Technologies Ltd.	3/31/2014	Printing and service activities related to printing	18119	Other printing activities like screen printing other than textile n.e.c.
24	Niraj Ispat Inds. Ltd.	3/31/2011	Other articles of plastics	22209	Manufacture of other plastics products n.e.c.
25	Pearl Print Well Ltd.	3/31/2012	Printing and service activities related to printing	18119	Other printing activities like screen printing other than textile n.e.c.
26	Premier Security Printers Pvt. Ltd.	3/31/2012	Printing and service activities related to printing	18119	Other printing activities like screen printing other than textile n.e.c.

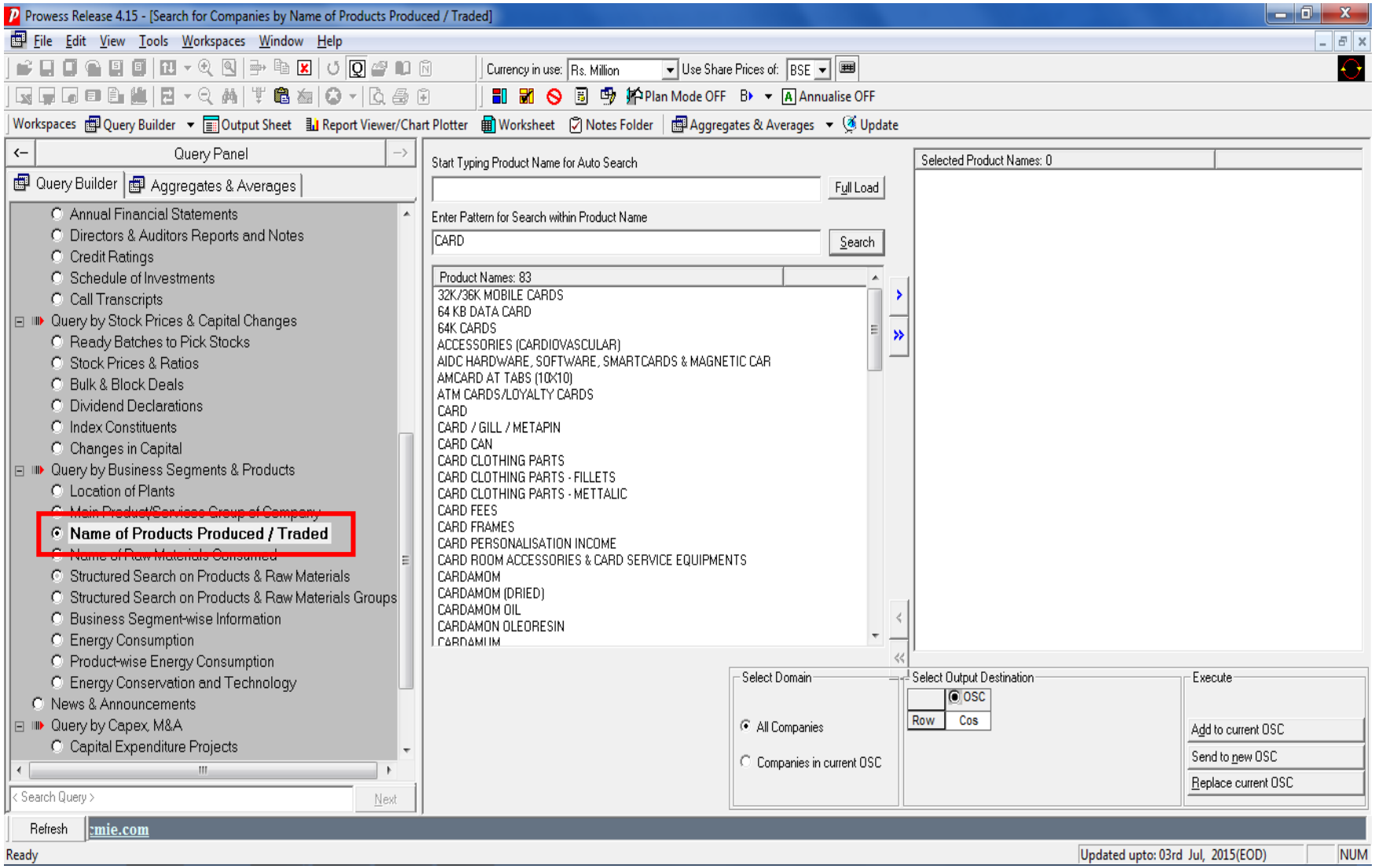


Step 2: Run a structured search on product & raw materials category using the same keywords as used under main products head (ie used in Step 1)

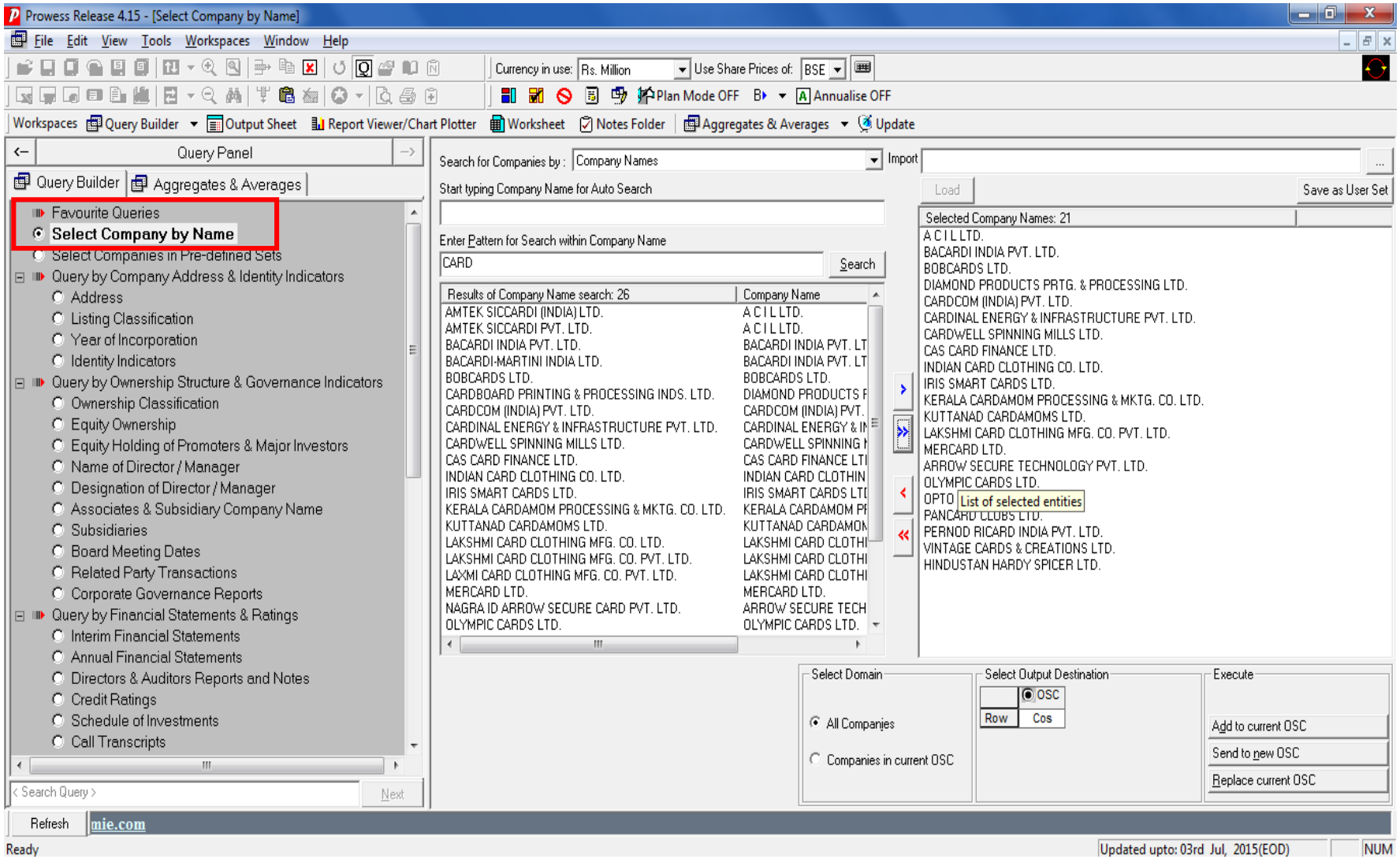


Similar to step 1, companies selected under this step should also be saved as a peerset by transferring the companies to an output sheet.

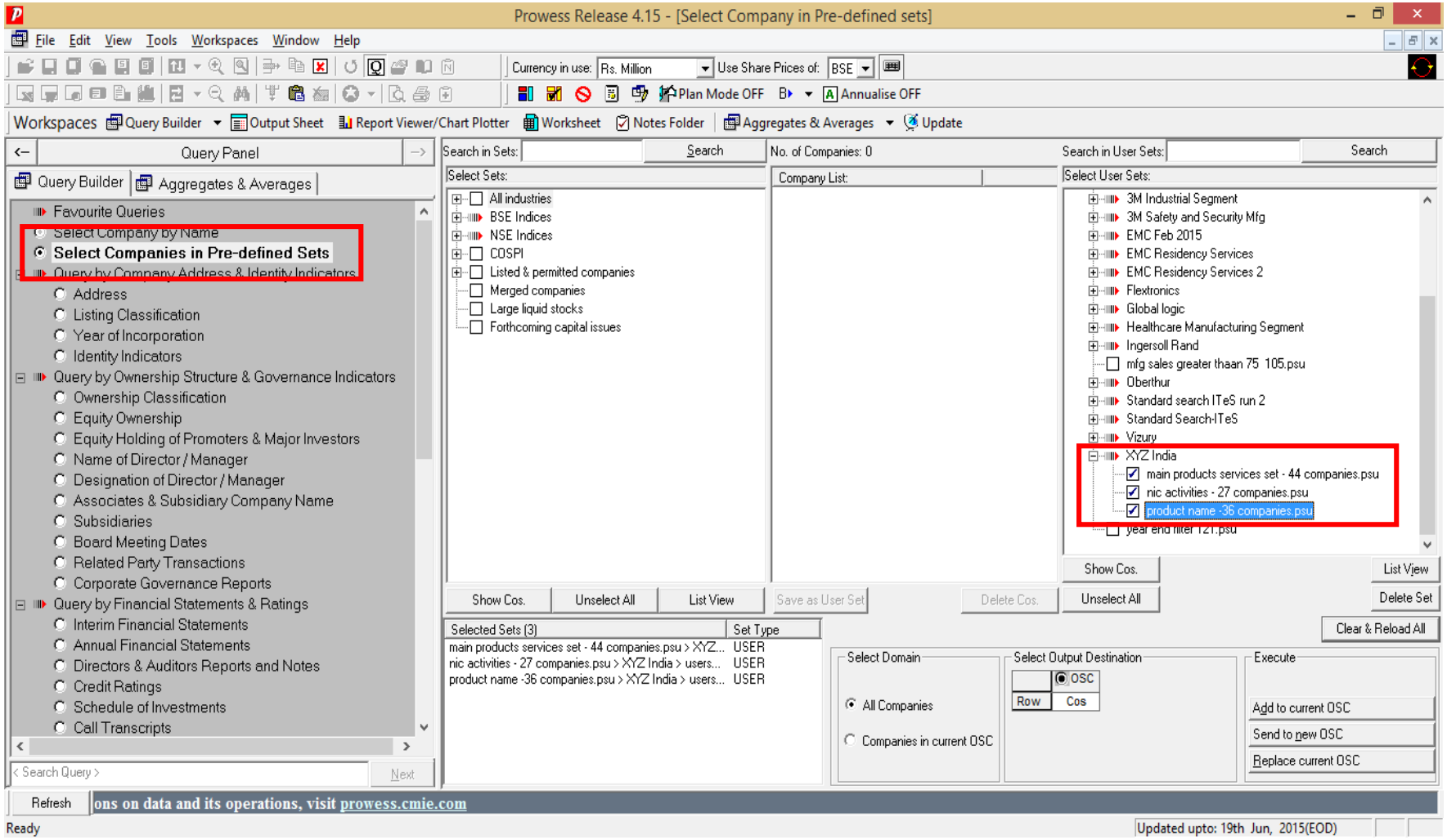
Step 3: The *Query by Product Name* option can be used to identify all companies having the variables in their product name



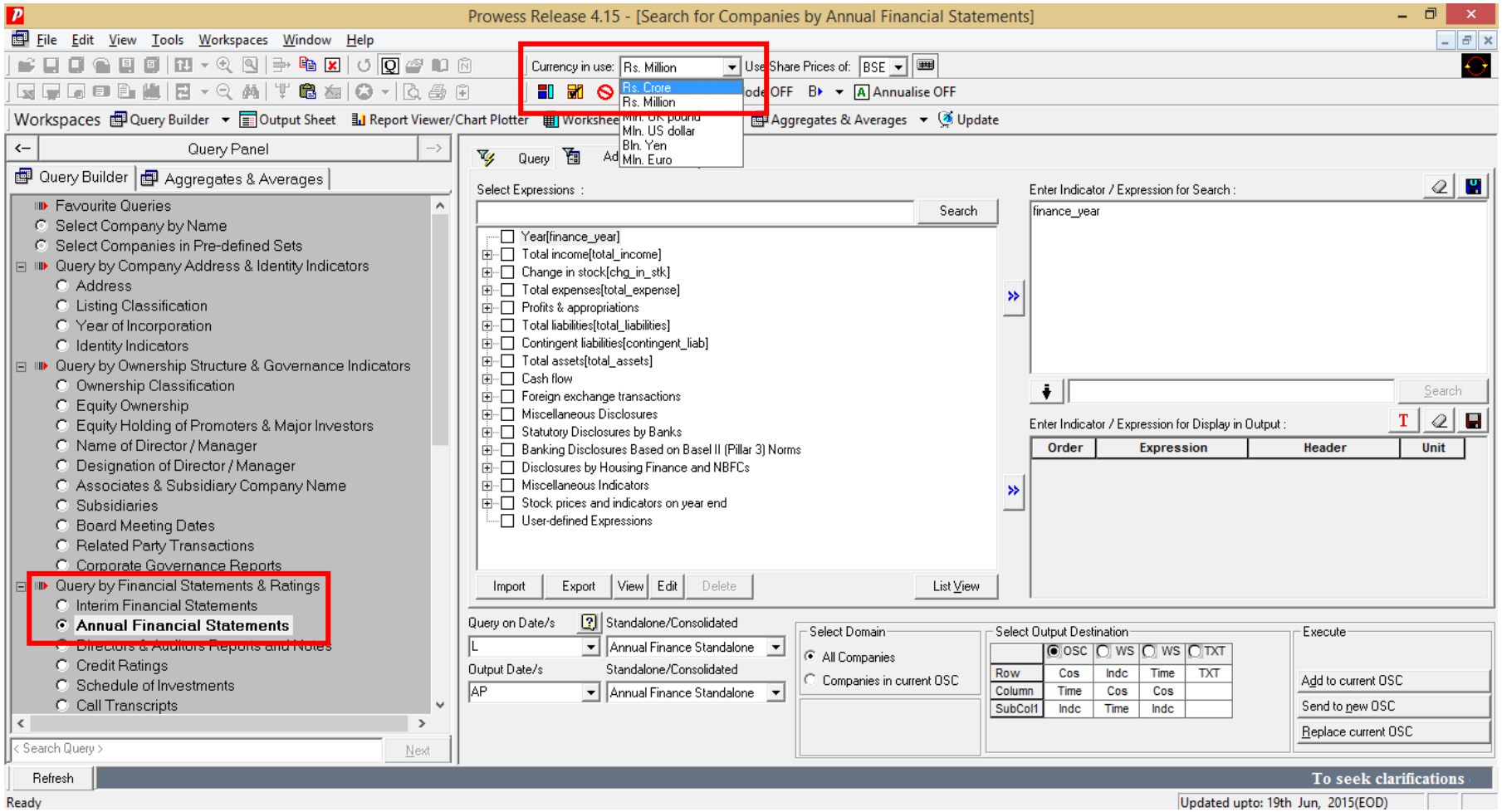
Step 4: The *Query by Company Name* option can be used to identify all companies having the variables in their name

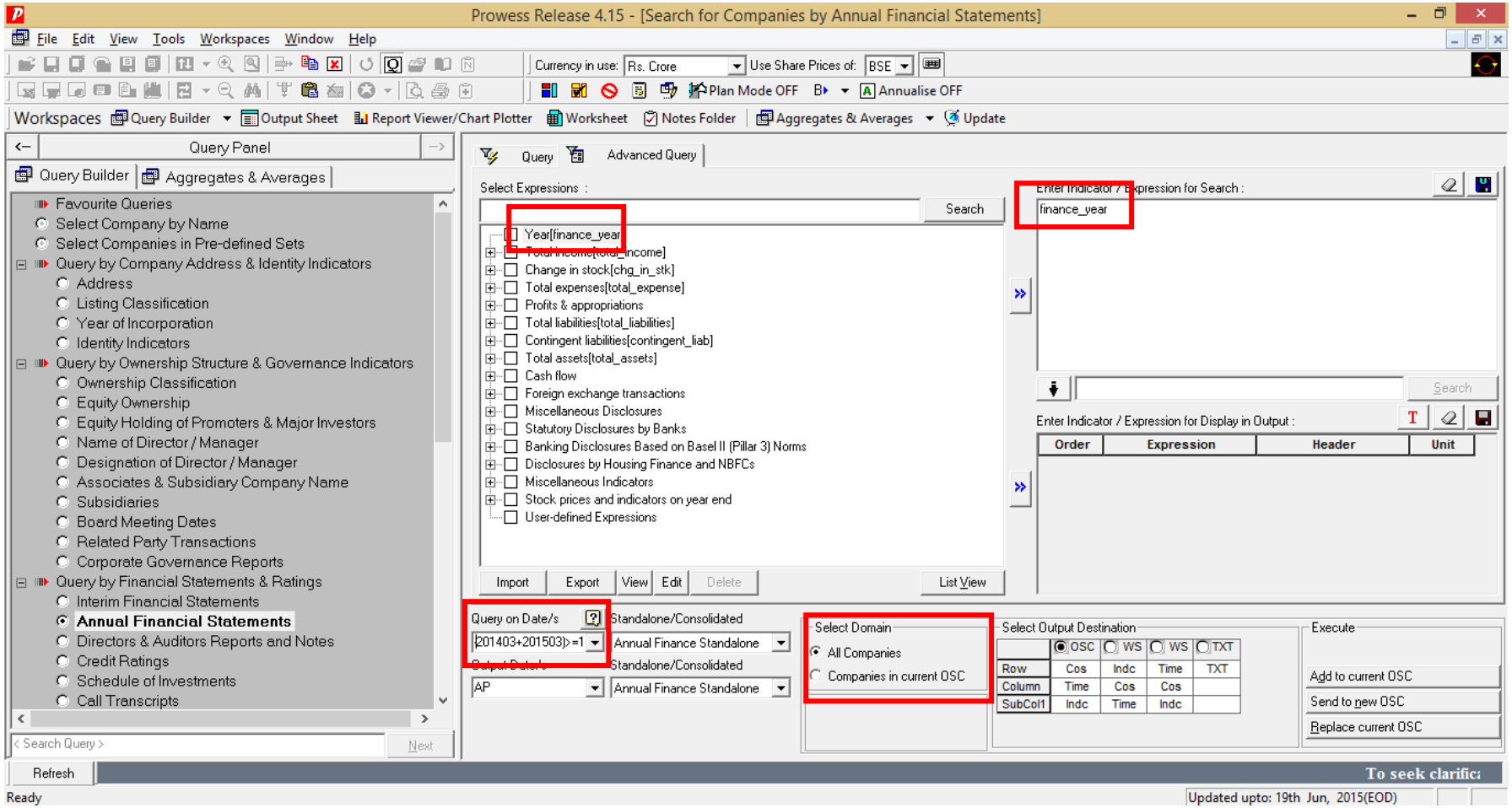


Step 5: The peer sets should be combined as shown below so as to produce a 'unique' set of companies identified under each search category.



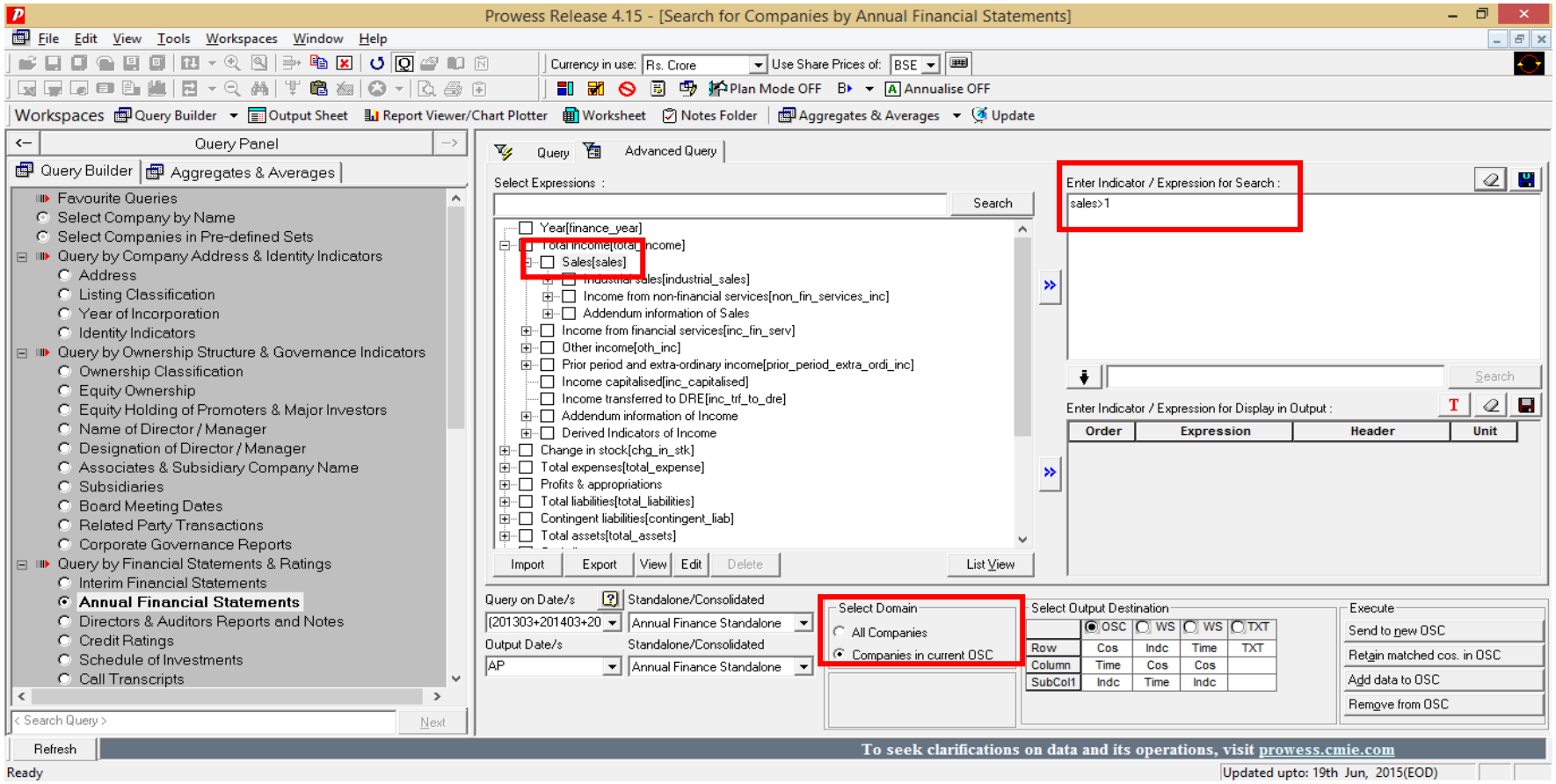
Step 6: The companies selected after the keyword criteria should have at least one year of financial information. At this point, we can also ensure that all values represented by the database is in INR “Crore” as shown below.





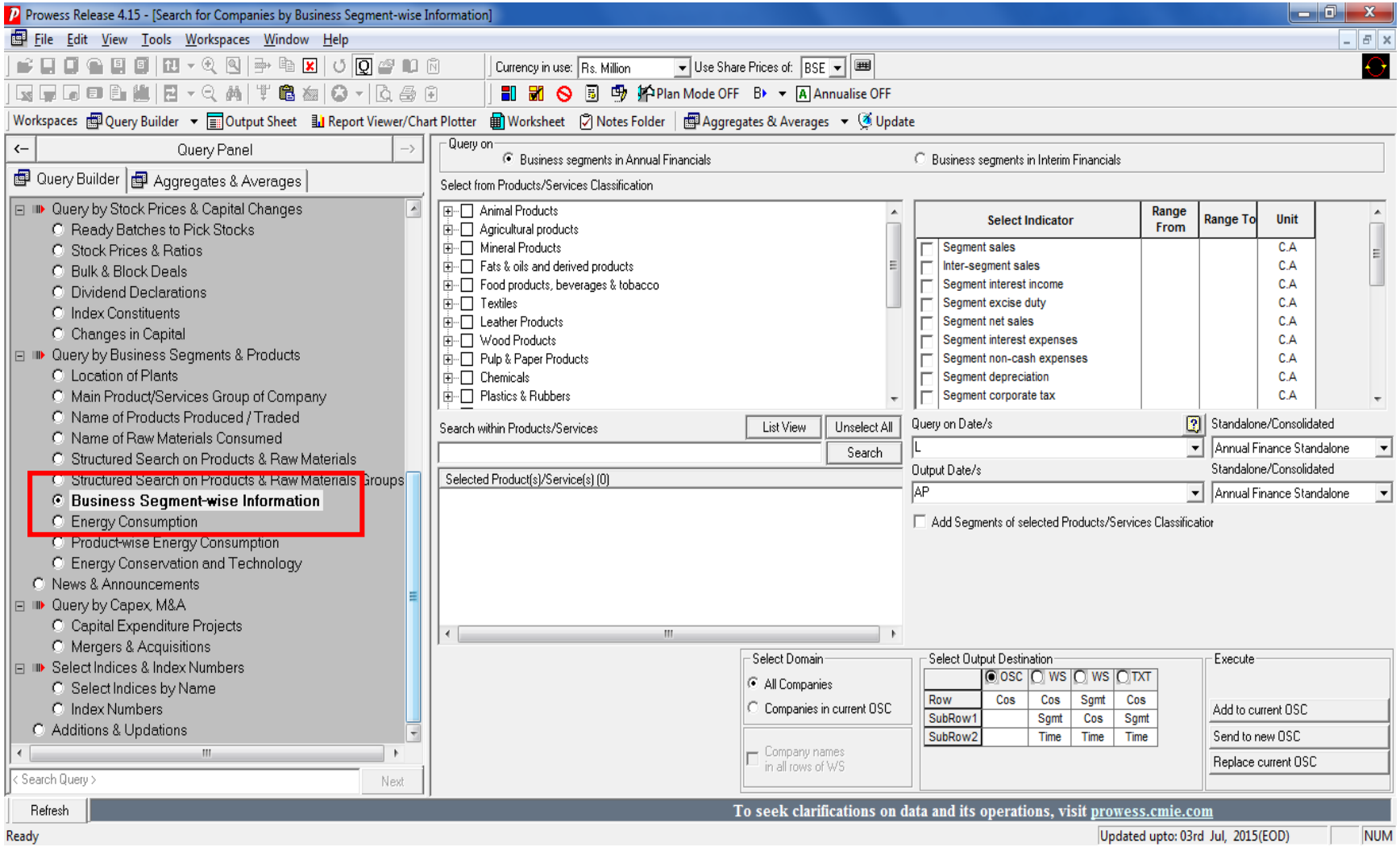
Note: One needs to make sure that “Companies in current OSC” is selected to ensure that the screen is applied only on the selected companies and not on all the companies in Prowess.

Step 7: Further financial screens can be applied for eg we can select only those companies that have sales greater than 1 crore in any one of the 3 years of study (viz 2013, 2014 and 2015) as follows.



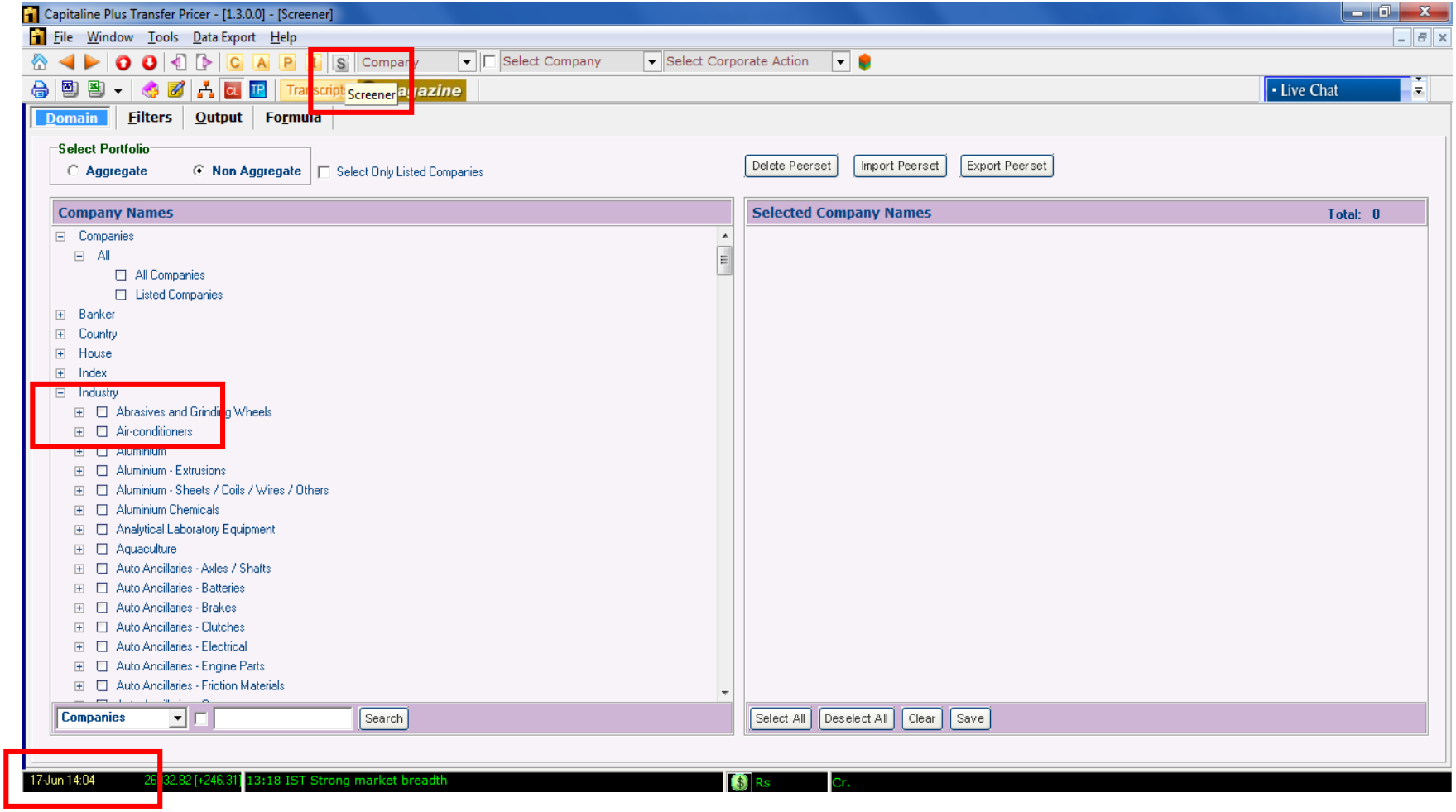
The companies passing the quantitative filters ie the finance year and sales filter, are selected for further qualitative analysis.

Step 8: Run a segment-wise search using the same keywords as used under main products head (ie Step 1). On the segmental comparables run the finance and sales filter as shown in step 6 and 7.

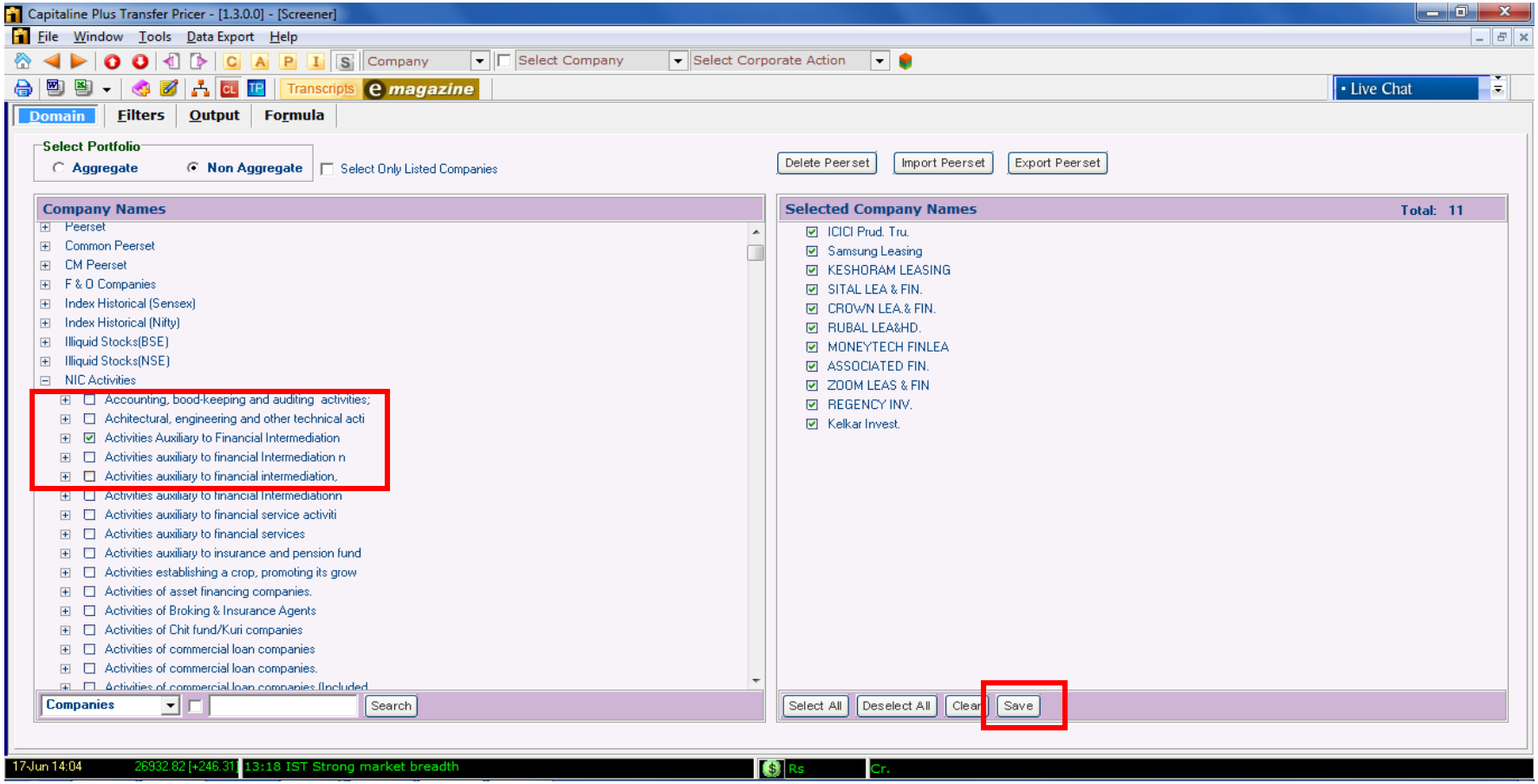


Steps to be carried out in Capitaline database

Step 1: For commencing the search on capitaline, the database has to be selected. Accordingly, a search for broadly comparable companies can be conducted using the Industry section.

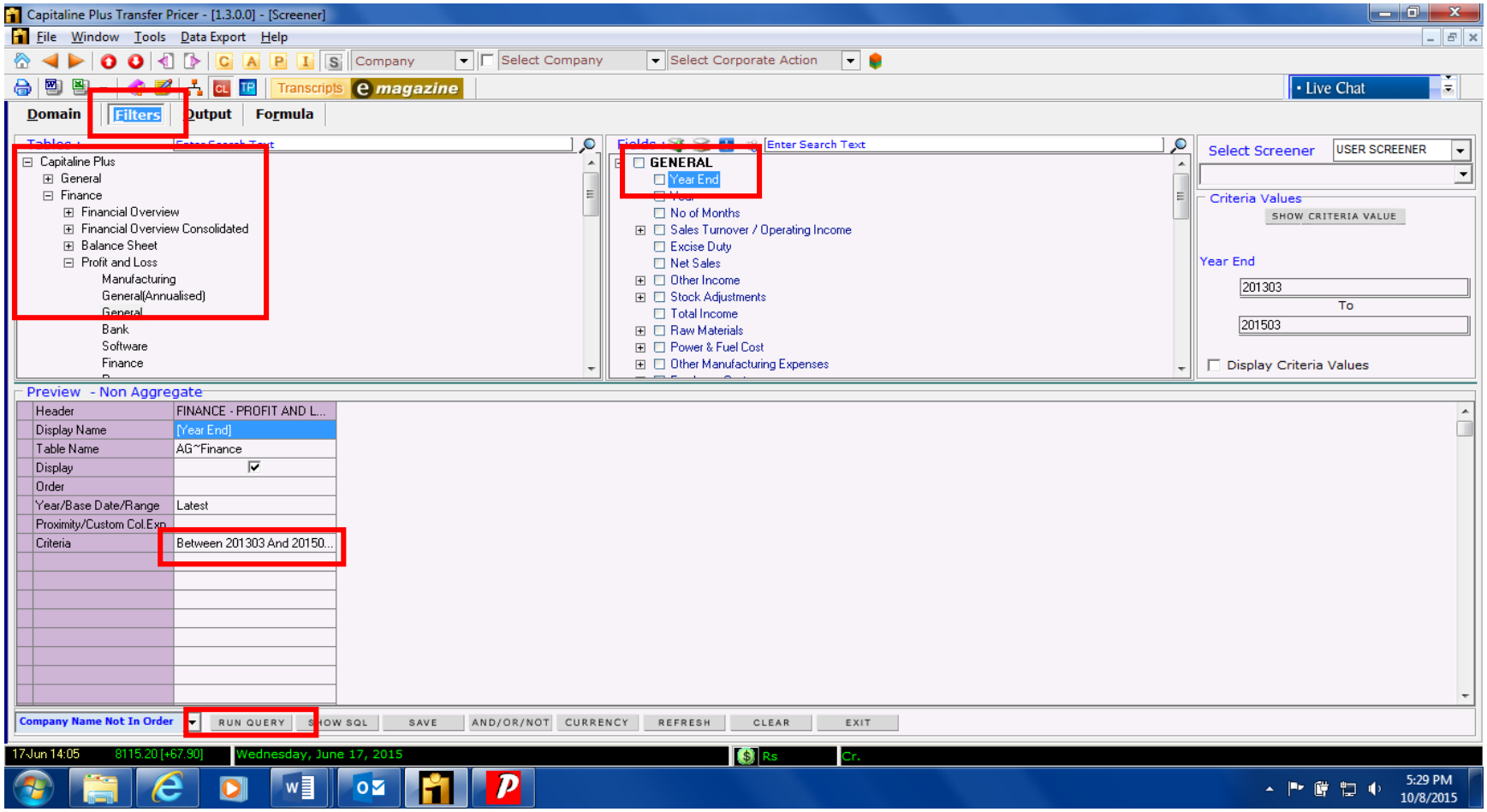


Step 2 : Companies can be selected on the basis of NIC Activities

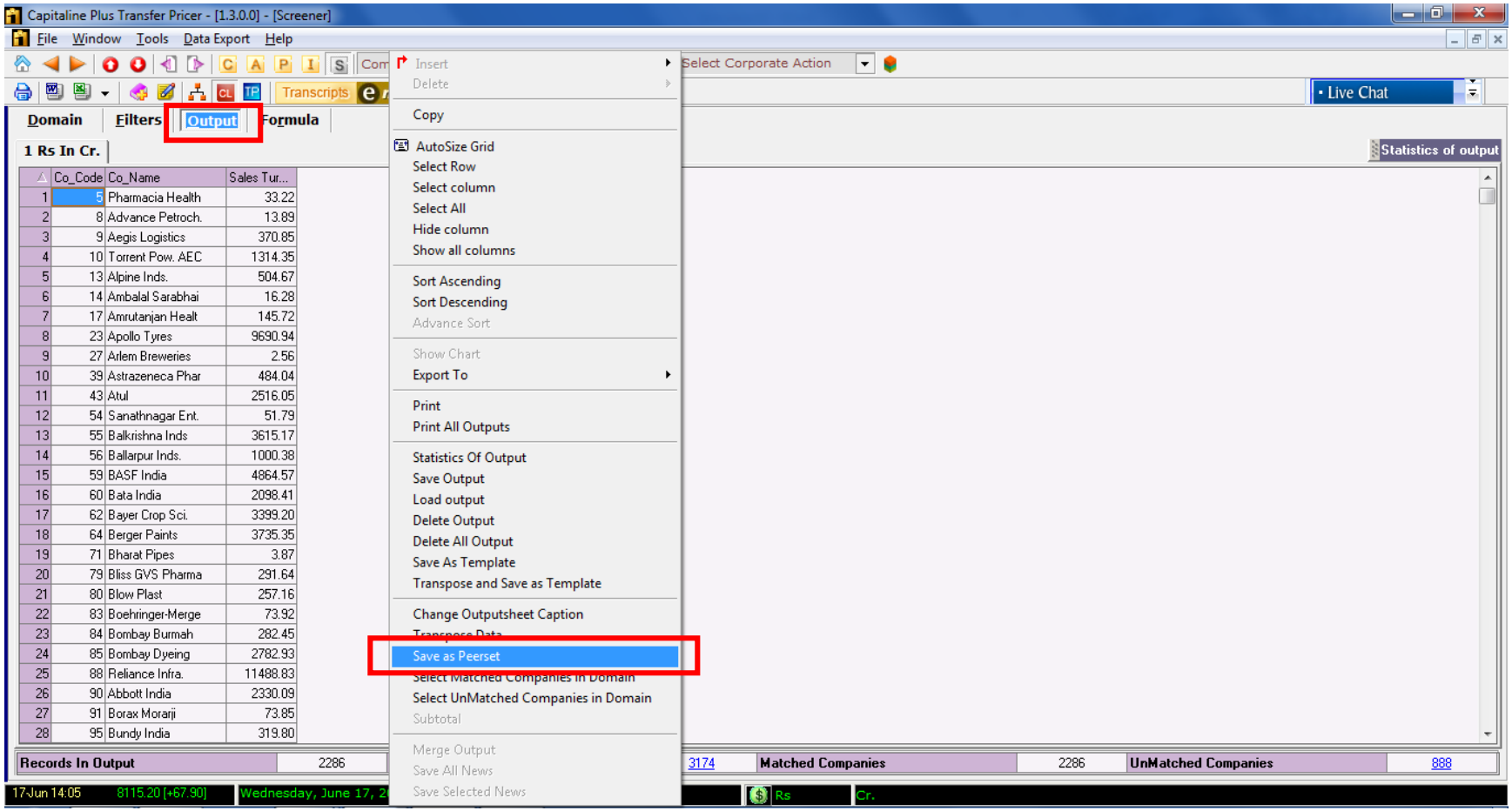
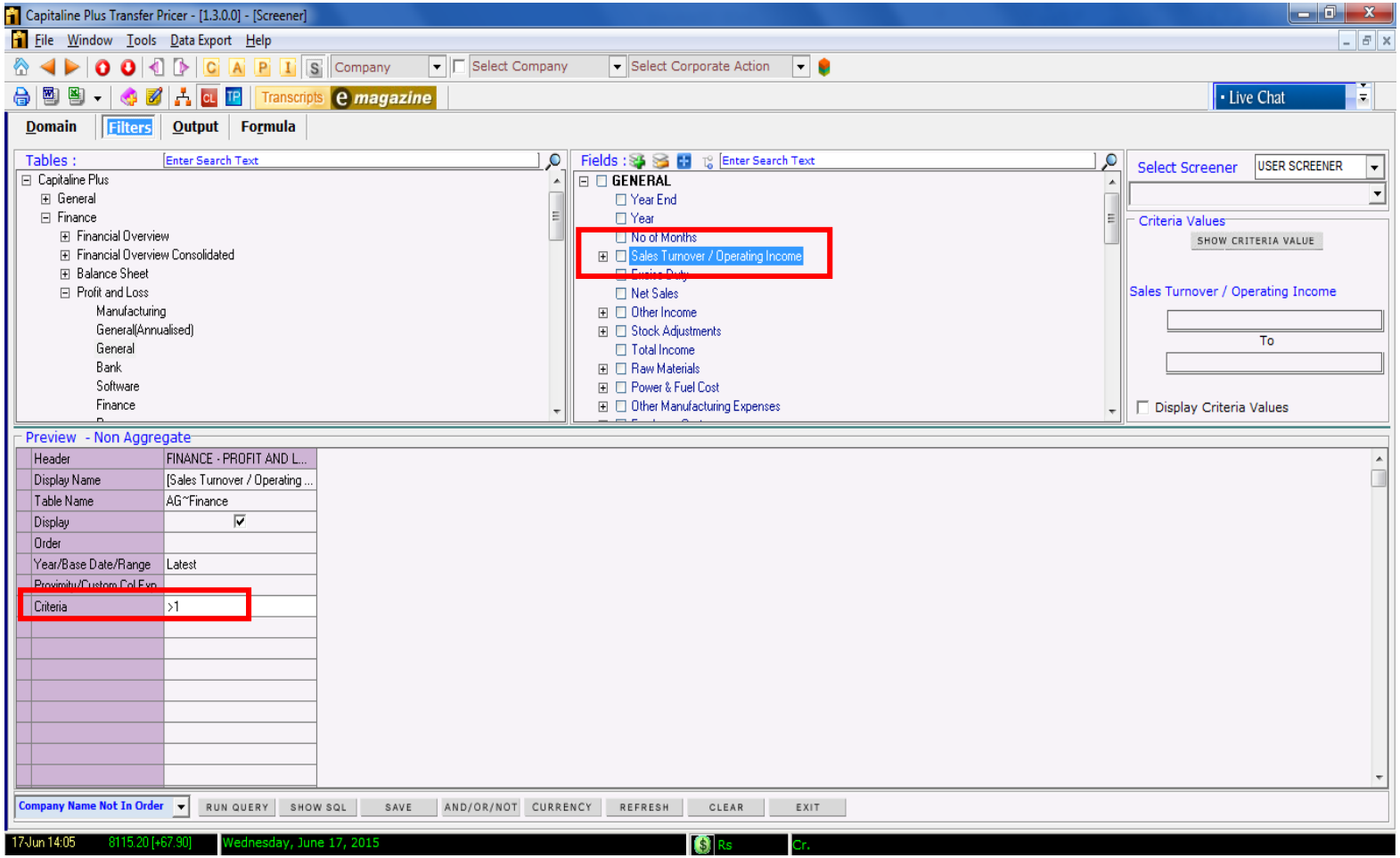


Save the selected companies as a common peerset.

Step 3: The finance filter can be applied on the selected companies. The companies should have atleast one year of financial information. This step is applied by going to 'Filters' tab.



Run the query in a new output sheet and right click to save as a common peerset.



Step 4 : For the companies passing the finance filter, another quantitative filter is applied. Companies with sales greater than 1 crore are to be selected for further qualitative analysis